

Date: 24th July 2026

To,

National Stock Exchange of India Limited Exchange Plaza, Block G, C/1, Bandra Kurla Complex, Bandra (E), Mumbai – 400051 Symbol: SAPPHIRE	BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001 Scrip Code: 543397
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Dear Sir/Madam,

Subject: Press (Investor) Release and Earnings Presentation

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Press (Investor) Release and Earnings Presentation for the quarter ended 30th June 2026.

The said documents are also being made available on the Company's website <https://www.sapphirefoods.in/investors-relation/financials>.

Request you to kindly take the same on record.

Thanking you,

For Sapphire Foods India Limited



Sachin Dudam
Company Secretary and Compliance Officer

Encl.: As above



Q1FY27 was our 2nd consecutive quarter of strong performance

15% Revenue growth (best in last 11 quarters)

37% Adj. EBITDA growth (best in last 15 quarters)

Positive SSSG across all verticals (KFC, Pizza Hut India and Sri Lanka)

22 Stores	₹Mn 8,882	8.4%	15.8%
New Stores	Revenue	Adj. EBITDA%	EBITDA%
			
1074 Total Stores	↑15% YoY%	↑37% YoY%	↑24% YoY%

Q1 FY27

- Q1FY27 was our 2nd consecutive quarter of strong performance with 15% revenue growth (best in last 11 quarters) and 37% Adj. EBITDA growth (best in last 15 quarters), led by positive SSSG across all brand verticals (KFC & Pizza Hut India and Sri Lanka).
- Q1FY27 Revenue was ₹8,882 Mn up by 15% YoY
- We added 16 KFC restaurants, 5 Pizza Hut in India and 1 Pizza Hut in Sri Lanka. Sapphire Foods total restaurant count was 1,074 as on 30th Jun 2026.
- Consol Rest. EBITDA up by 23% YoY, and margin was at 13.0% (↑80 bps)
- Consol Adj. EBITDA was ₹ 749 Mn, up by 37% YoY and Consol Adj. EBITDA Margin of 8.4% (↑ 130 bps). Consol EBITDA (₹ 1,406 Mn, 15.8%) grew by 24% YoY (↑120 bps)
- Consol Adj. PBT (₹ 273 Mn, 3.1%) | Consol PBT ₹ 162 Mn, 1.8% (↑ 200 bps).

- Sapphire KFC delivered very strong revenue growth of 17% with SSSG at 5%. Rest. EBITDA margin came in at 16.9% (↑ 120 bps YoY) despite high energy cost inflation (majorly Gas cost). On the positive side, we had gross margin improvement, increase in Dine-In & Take Away mix and operating leverage because of +ve SSSG. Dine-In & Take Away transaction growth has been enabled through continuation of the 2 pronged consumer recruitment strategy of disruptive Every Day Value (₹99 Chicken Krisper Burger Meal) and Abundant Value on select days (BOGO on Chicken Buckets) backed by marketing investments.
- Sapphire Pizza Hut delivered positive SSSG (+1%) after 5 quarters, with Dine-In SSSG also positive. Sapphire exclusive territory Tamil Nadu continues to do well basis additional marketing investments and aggressive value Dine-In offers to drive transaction growth. Revenue grew by 3% and Rest. EBITDA was negative at 3.6% (↓ 110 bps YoY) impacted significantly by higher energy costs (majorly Gas cost).
- Sri Lanka business revenue grew by 14% in LKR with SSSG of 9% in LKR and Rest. EBITDA came at 12.0% (↓ 70 bps YoY). Operating leverage out of positive SSSG has been impacted by minimum wage revision and high energy & food cost inflation arising out of the geopolitical conflict.

About Sapphire Foods:

Sapphire Foods started operations in September 2015, by the acquisition of about 270 KFC and Pizza Hut Stores in India and Sri Lanka, by a group of leading Private Equity firms and is managed by a team of professionals.

Sapphire Foods is a leading YUM franchisee operator in the Indian subcontinent with presence in India and Sri Lanka. We are the largest international QSR chain in Sri Lanka in terms of revenue and number of restaurants operated as of March 31, 2021. (Source: *Technopak Report*). As of June 30, 2026, we own and operate 591 KFC and 346 Pizza Hut restaurants in India, 126 Pizza Hut and 11 Taco Bell restaurants in Sri Lanka.

We aspire to be India's best restaurant operator by serving customers great food with great experience at great value. We operate our restaurants in high traffic and high visibility locations in key metropolitan areas and cities across India and develop new restaurants in new trade areas in existing and new cities as part of our brand and food category expansion.

Contact Details

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www.sapphirefoods.in	www.vogabe.com

Safe Harbor Statement

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downturn in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest, and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



SapphireFoods

Q1 FY27 Business Performance

July'2026



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Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in Restaurant Sales, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.



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Financial Overview



Key Highlights Q1 FY27



Q1 FY27

- Q1FY27 was our 2nd consecutive quarter of strong performance with 15% revenue growth (best in last 11 quarters) and 37% Adj. EBITDA growth (best in last 15 quarters), led by positive SSSG across all brand verticals (KFC & Pizza Hut India and Sri Lanka).
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- Sapphire KFC delivered very strong revenue growth of 17% with SSSG at 5%. Rest. EBITDA margin came in at 16.9% (↑ 120 bps YoY) despite high energy cost inflation (majorly Gas cost). On the positive side, we had gross margin improvement, increase in Dine-In & Take Away mix and operating leverage because of +ve SSSG. Dine-In & Take Away transaction growth has been enabled through continuation of the 2 pronged consumer recruitment strategy of disruptive Every Day Value (₹99 Chicken Krisper Burger Meal) and Abundant Value on select days (BOGO on Chicken Buckets) backed by marketing investments.
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Summary Consolidated Financials Q1 FY27



Particulars	Q1 FY27	Q1 FY26	▲/▼ YoY	FY26
Restaurant Sales Mn	8,882	7,748	▲ 15%	31,159
Adj. EBITDA ₹ Mn	749	548	▲ 37%	2,382
%	8.4%	7.1%	▲ 130 bps	7.6%
EBITDA Mn	1,406	1,134	▲ 24%	4,804
%	15.8%	14.6%	▲ 120 bps	15.4%
Adj. PBT Mn before exceptional items*	273	83	▲ 229%	361
%	3.1%	1.1%	▲ 200 bps	1.2%
PBT Mn before exceptional items*	162	-18	NA	-133
%	1.8%	-0.2%	▲ 200 bps	-0.4%
Restaurant Additions(Net)	22	11		89

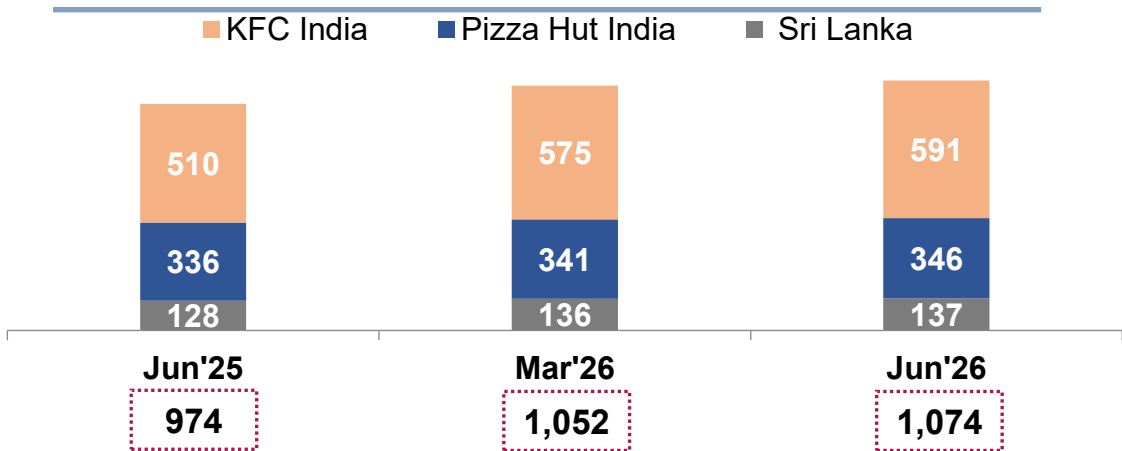
#Adj. EBITDA and Adj. PBT is before Ind-AS 116 adjustments

*Adj. PBT & PBT of FY26 are before exceptional items of ₹240 Mn

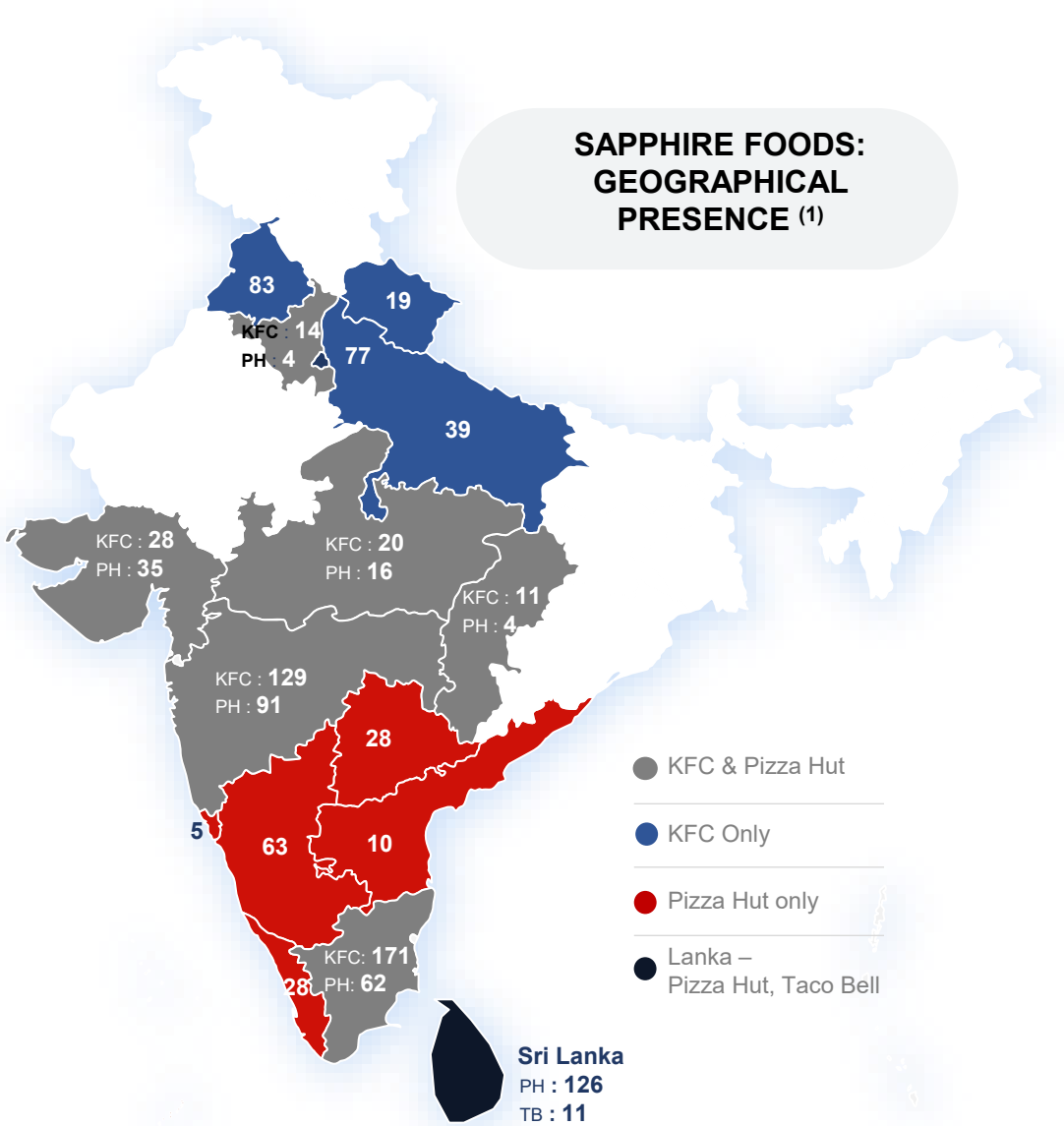
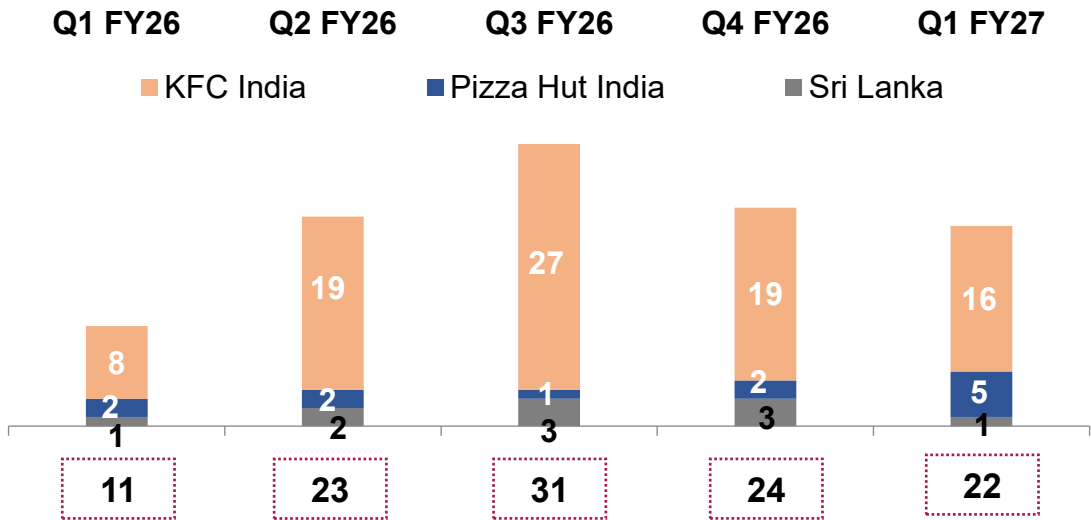
Journey Of Sapphire Foods Built A Platform Of 1,074 Outlets ⁽¹⁾



RESTAURANT COUNT



RESTAURANT ADDITION

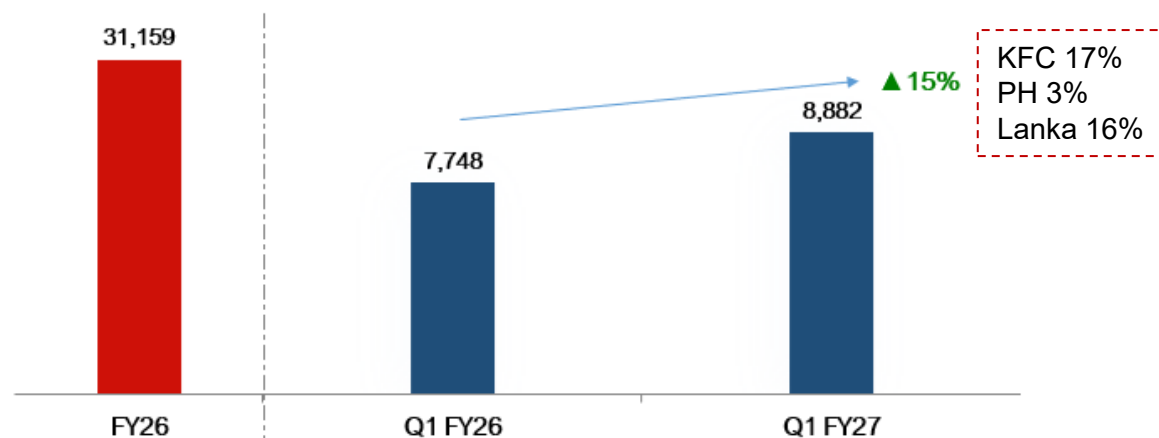


(1) As on 30th Jun 26

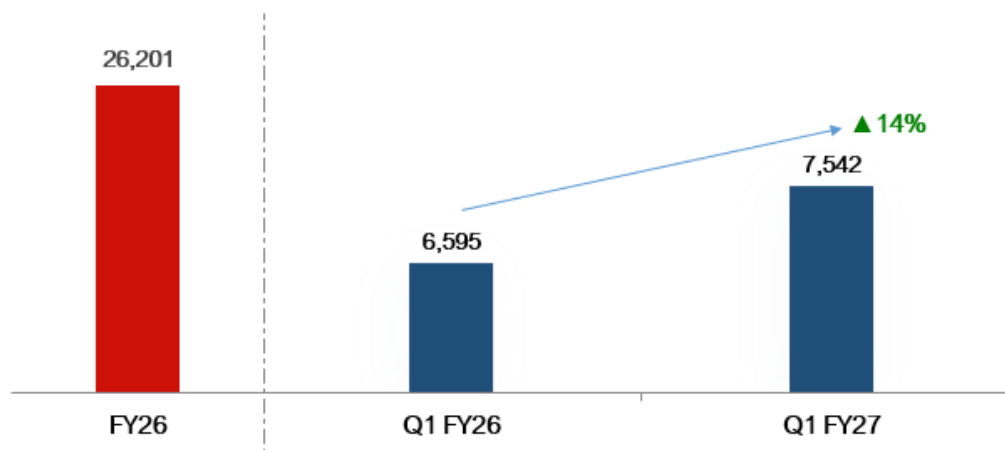
Financial Highlights Q1 FY27



CONSOLIDATED RESTAURANT SALES (₹ MN)



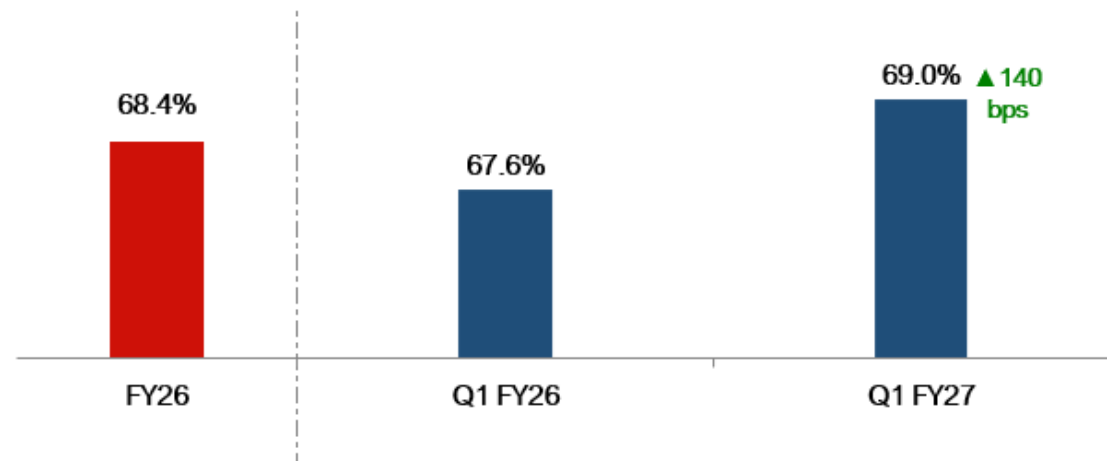
INDIA RESTAURANT SALES (₹ MN)



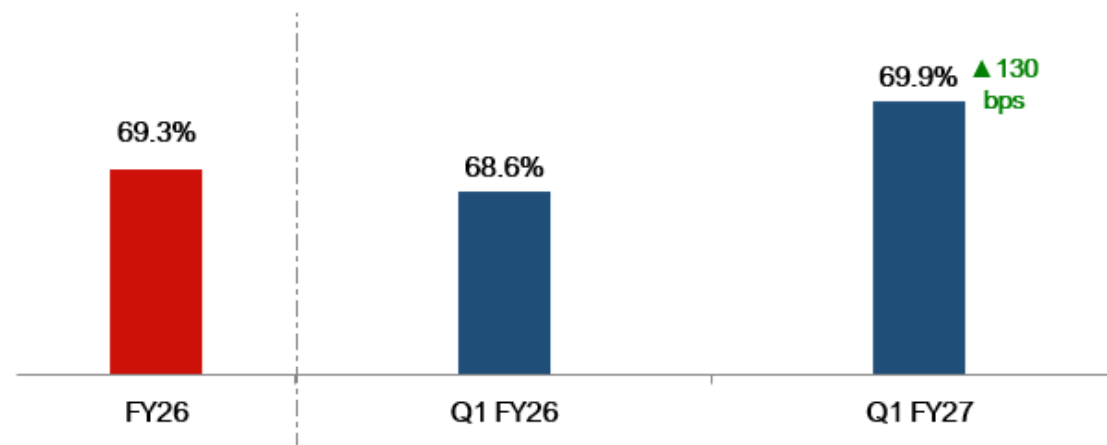
Financial Highlights Q1 FY27



CONSOLIDATED GROSS MARGIN (%)



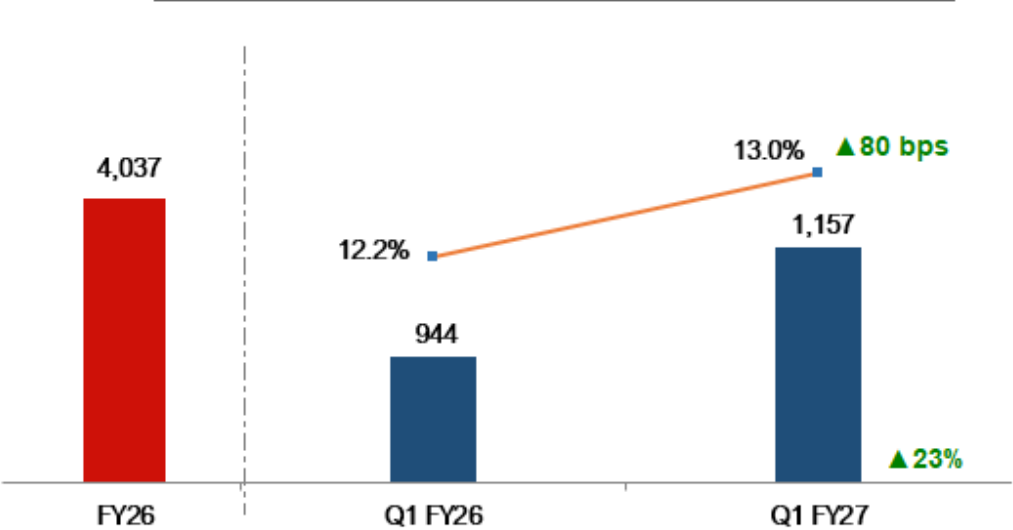
INDIA GROSS MARGIN (%)



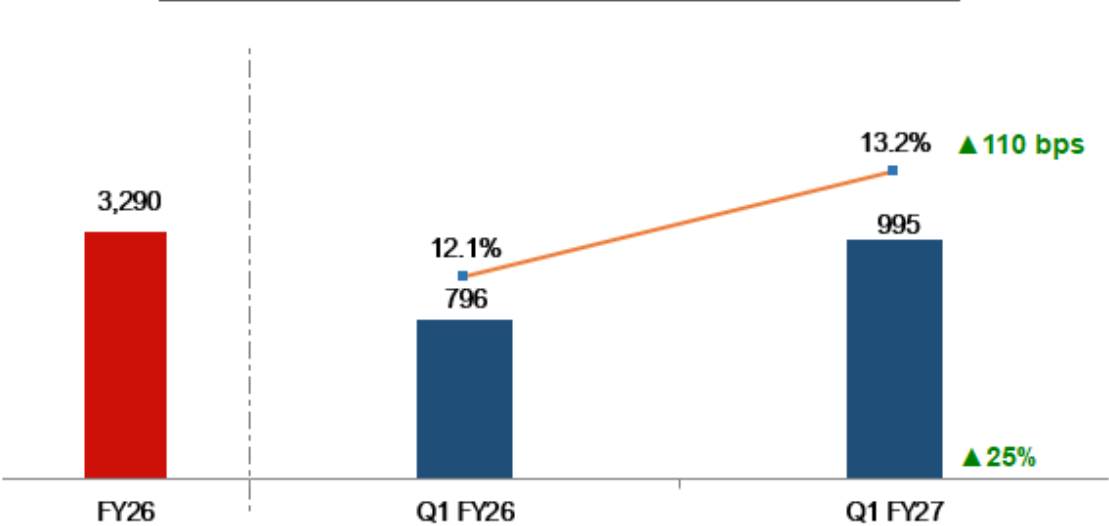
Financial Highlights Q1 FY27



CONSOLIDATED RESTAURANT EBITDA (₹ MN / %) #

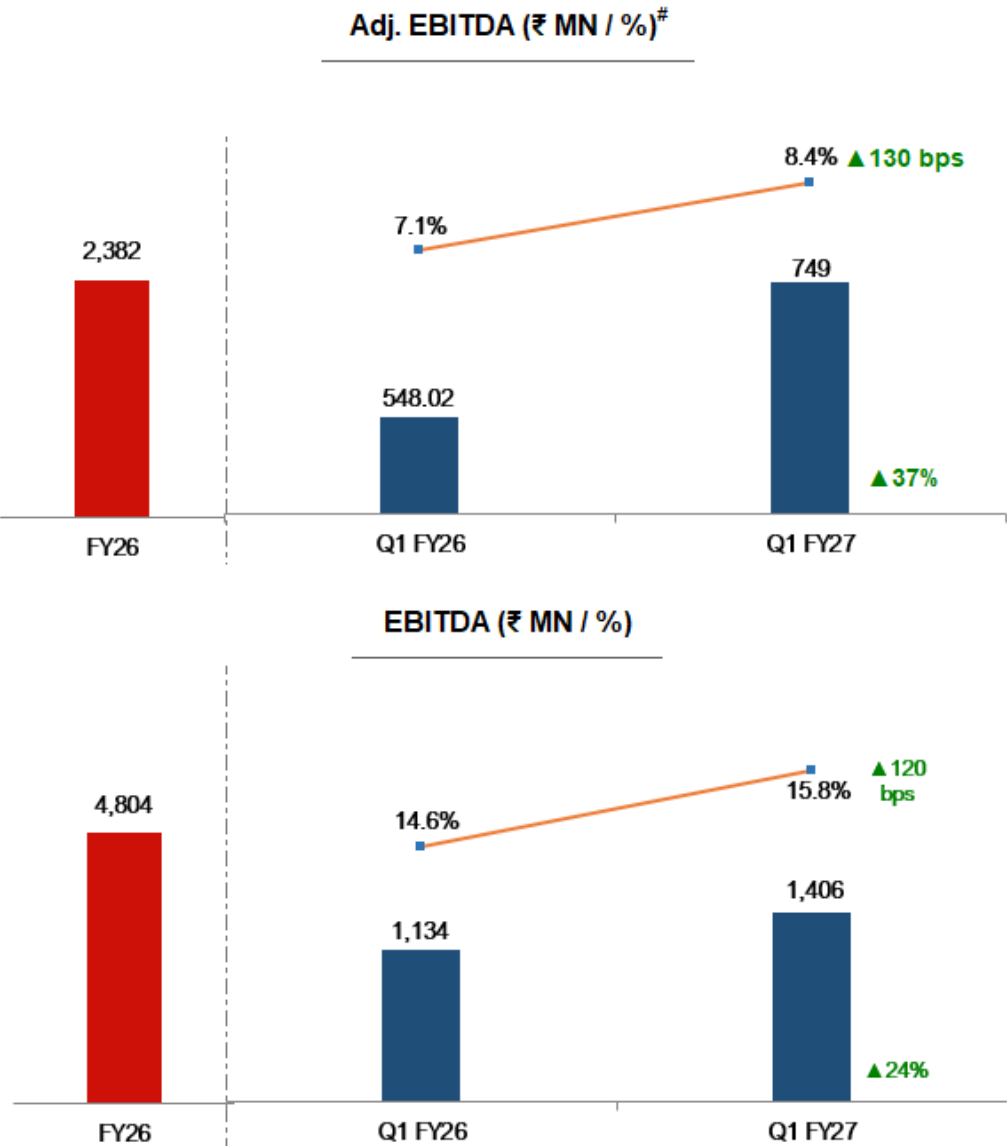


INDIA RESTAURANT EBITDA (₹ MN / %) #



Restaurant EBITDA is before Ind-AS 116 adjustments

Financial Highlights Q1 FY27

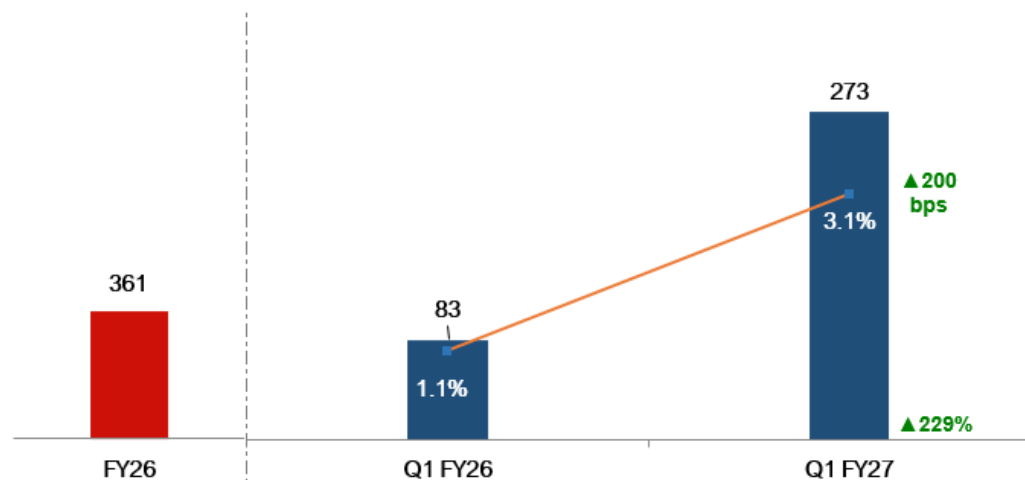


Adj. EBITDA is before Ind-AS 116 adjustments

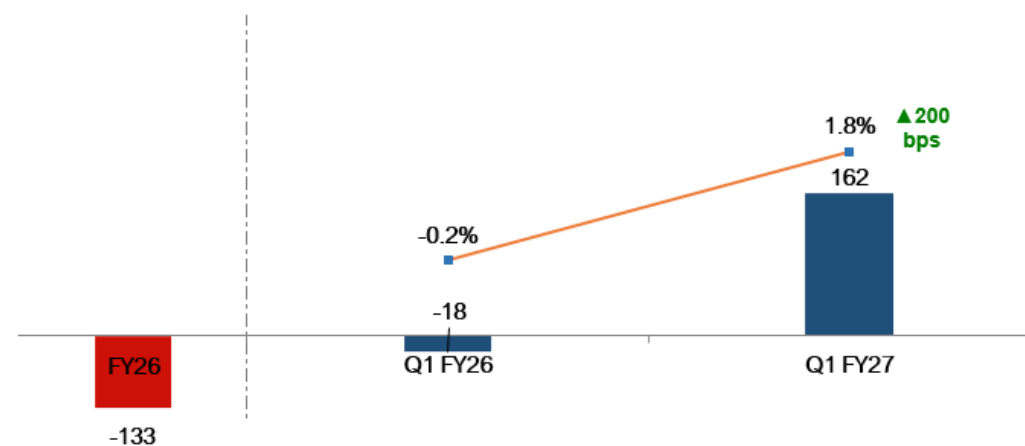
Financial Highlights Q1 FY27



Adj. PROFIT BEFORE TAX BEFORE EXCEPTIONAL ITEMS (₹ MN / %) [#]



PROFIT BEFORE TAX BEFORE EXCEPTIONAL ITEMS (₹ MN / %)

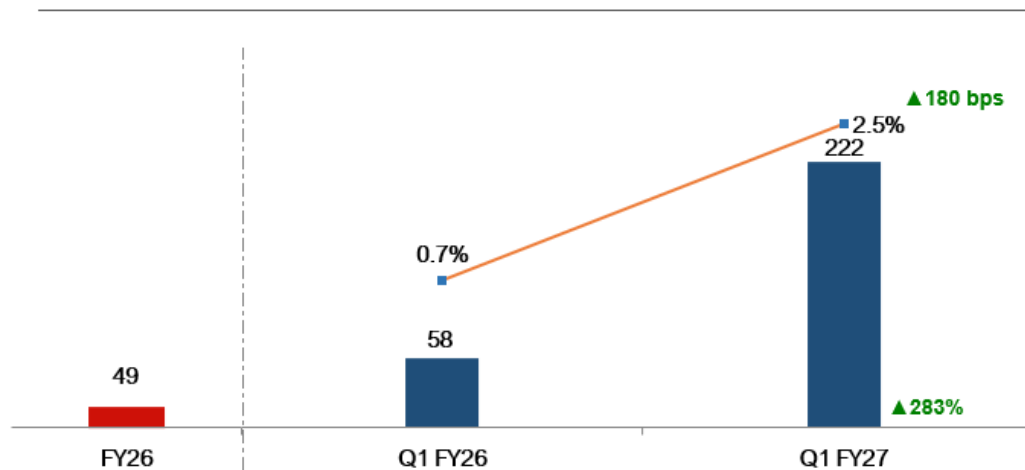


#Adj. EBITDA and Adj. PBT is before Ind-AS 116 adjustments
 *Adj. PBT & PBT of FY26 is before the exceptional items 240 Mn

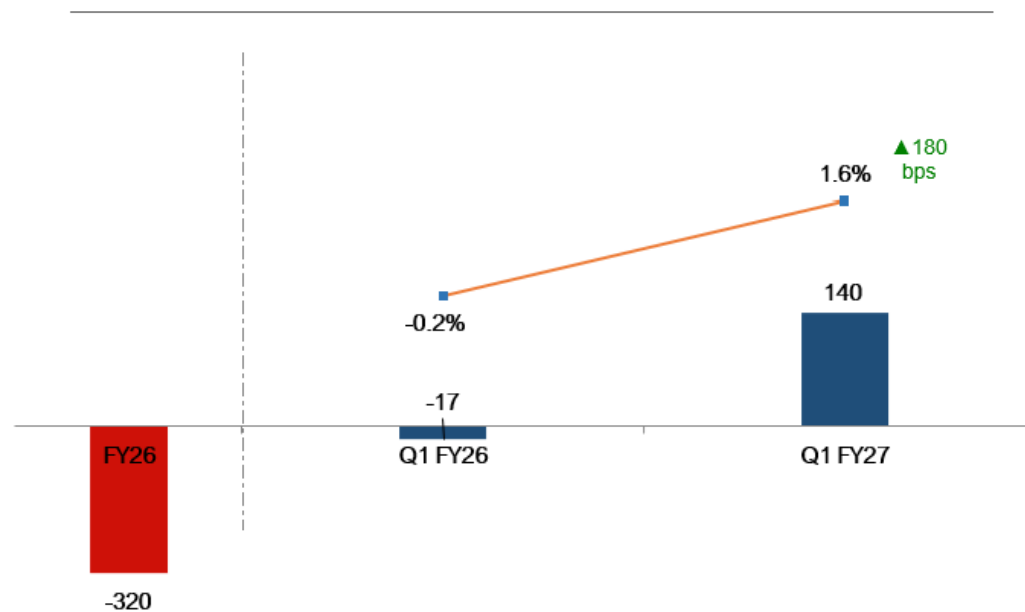
Financial Highlights Q1 FY27



Adj. PROFIT AFTER TAX AFTER EXCEPTIONAL ITEMS (₹ MN / %) #

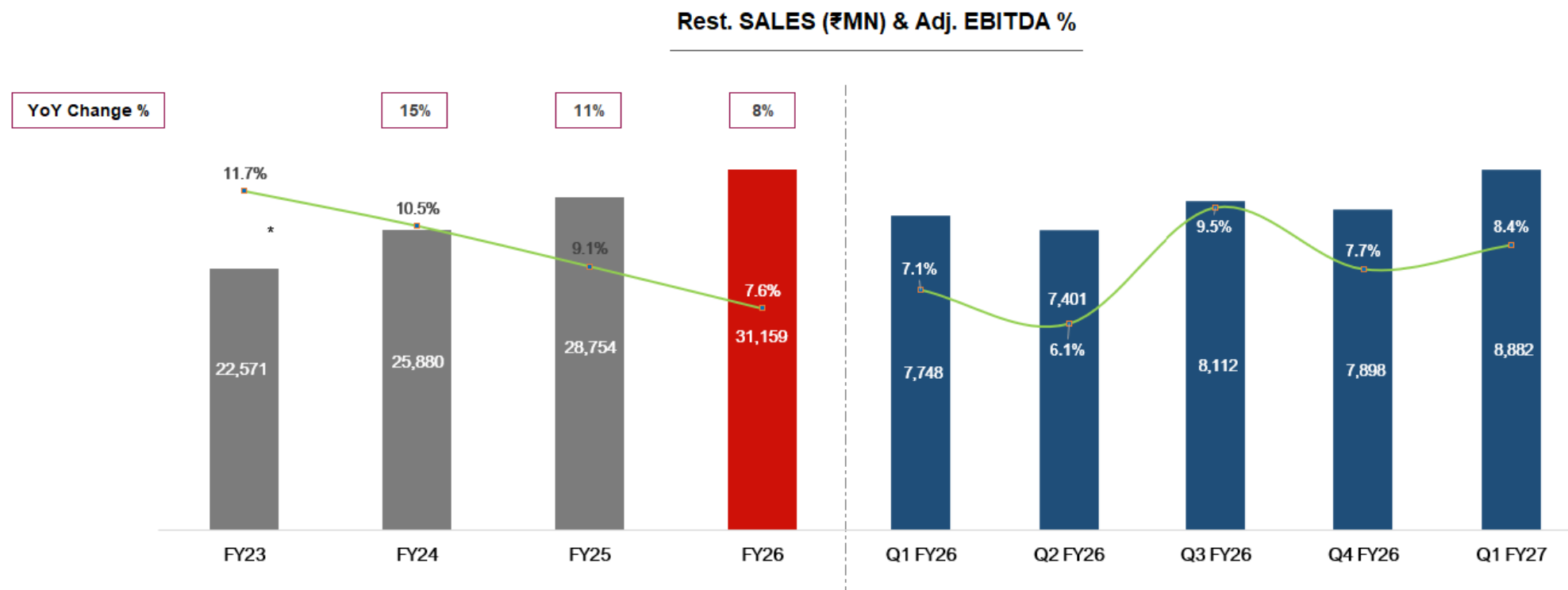


PROFIT AFTER TAX AFTER EXCEPTIONAL ITEMS (₹ MN / %)



Adj. PAT is before Ind-AS 116 adjustments

Financial Highlights: Consol Restaurant Sales & Adj. EBITDA trend



Note Adj. EBITDA is before Ind-AS 116 adjustments

Financial Highlights: Consolidated Profit & Loss Statement



Particulars (In ₹ mn)	Q1 FY27	Q1 FY26	YoY %	FY26
Restaurant Sales	8,882.39	7,748.05	15%	31,159.02
Other operating income	27.21	20.23		94.15
COGS	2,780.57	2,533.42		9,951.38
Gross Profit	6,129.03	5,234.86	17%	21,301.79
Gross Margin%	69.0%	67.6%		68.4%
Employee Expenses	1,153.45	1,023.27	2%	4,279.29
Other Expenses	3,569.28	3,077.73		12,218.52
EBITDA	1,406.30	1,133.86	24%	4,803.98
EBITDA Margin %	15.8%	14.6%		15.4%
Depreciation	973.62	919.52		3,921.48
Finance Cost	319.31	295.25		1,228.05
Other Income	48.30	62.47		212.54
PBT before exceptional items	161.67	-18.44	NA	-133.01
PBT Margin %	1.8%	-0.2%		-0.4%
Exceptional items	-	-		239.59
PBT after exceptional items	161.67	-18.44	NA	-372.60
Tax Expenses/(credit)	21.45	-1.06		-53.06
PAT	140.2	-17.38	NA	-319.54
PAT Margin%	1.6%	-0.2%		-1.0%

Brand Wise Performance



KFC India Business Performance



KFC® CHICKEN KRISPER MEAL

NOW AT JUST

₹ 99* ~~₹ 237~~

These chicken and veg products contain added Monosodium Glutamate, not recommended for pregnant women or infants below 12 months. Contains refined wheat flour (maida) and proprietary spice blends. Product images are illustrative. Actual products may vary. *Prices exclusive of taxes. Differential pricing available in select markets/ restaurants. T&C apply. <https://online.kfc.co.in/terms-and-conditions>. Carbonated water contains caffeine. Pepsi is registered trademark.



KFC Brand Priorities



2-pronged approach to drive consumer recruitment

- Strong Every Day Value ₹99/- Krisper Chicken Burger Meal accompanied by new consumer recruitment advertising on mass media
- Disruptive Abundant Value on select days backed by localized advertising



Craveable taste innovations to drive consumer frequency

- Double Chicken Dynamite
- Launch of “KFC Shawowrma” innovation



Value

- ₹99/- Krisper Chicken Burger Meal in N/W
- Hot & Crispy BOGO on select days across markets



Frictionless Consumer Experience

Digital Kiosks rolled across 75%+ estate

Own Delivery continues to deliver healthy growth



Improve Accessibility

Continue current pace of expansion (60-80 stores per year)



Operational Excellence

> 4.0 ratings across Swiggy, Zomato & Google



KFC Brand Priorities | Drive Penetration & Frequency | Value



A promotional advertisement for the KFC Chicken Krisper Meal. The image features a large, detailed view of the meal on the left: a burger with a sesame seed bun, a thick layer of golden-brown fried chicken, lettuce, tomato, and sauce, served with a side of french fries and a glass of Pepsi. The background is a solid dark red. On the right, the text 'KFC® CHICKEN KRISPER MEAL' is written in large, bold, white capital letters. Below this, a red banner says 'NOW AT JUST'. The price is prominently displayed as '₹ 99*' in large white font, with a crossed-out '₹ 237' next to it. At the bottom left, there is small text: 'Offer valid on Mountain Dew also.' and a disclaimer: 'There veg and non veg products contain added Monosodium Glutamate, not recommended for pregnant women or infants below 12 months. Contains added refined sugar (sugar) and preservatives (sodium benzoate). Product contains artificial colors. Actual product may vary. *Before purchase of goods, offer valid, please visit our website or contact our customer care. Carbonated water contains caffeine. Pepsi is registered trademark of PepsiCo, Inc.'

FRIED CHICKEN MONTH
DOUBLE DEAL 🍷

BUY 1 GET 1
BUCKET FREE



BUY 8 PCs + 4 DIPS & GET 8 PCs + 4 DIPS FREE*
BUY 6 PCs + 3 DIPS & GET 6 PCs + 3 DIPS FREE*
BUY 4 PCs + 2 DIPS & GET 4 PCs + 2 DIPS FREE*

OFFER VALID - 24th JULY

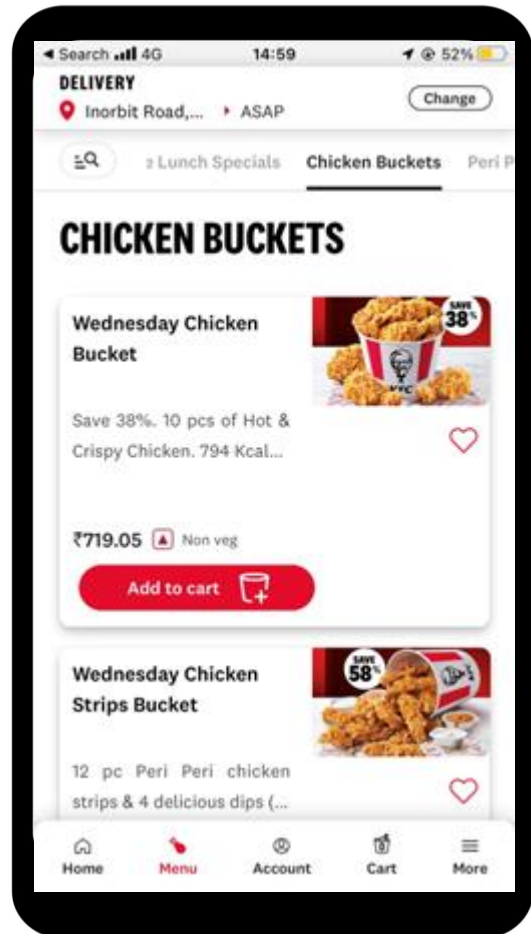
Valid for Dine-in & Takeaway Only

*Promo chicken products contain added monosodium glutamate not recommended for infants below 12 months and pregnant women. Contains soybean oil. These products and proprietary data (brand, product, origin) are trademarks. Actual products may vary. *See our terms of service. Referential price available in select KFC outlets/locations only. *Tax apply. <https://www.kfc.co.uk/terms-and-conditions>.

KFC Brand Priorities | Craveable Taste & Value



KFC Brand Priorities | Digitization



Total App
downloads
71.2 Mn+

Monthly Active
Users
2.7 Mn



Digital **KIOSKs**
implemented at 75%+ of restaurants

KFC Brand Priorities | New Restaurants



BANSAL PLAZA - BHOPAL



CENTRAL PLAZA, KALINA - MUMBAI



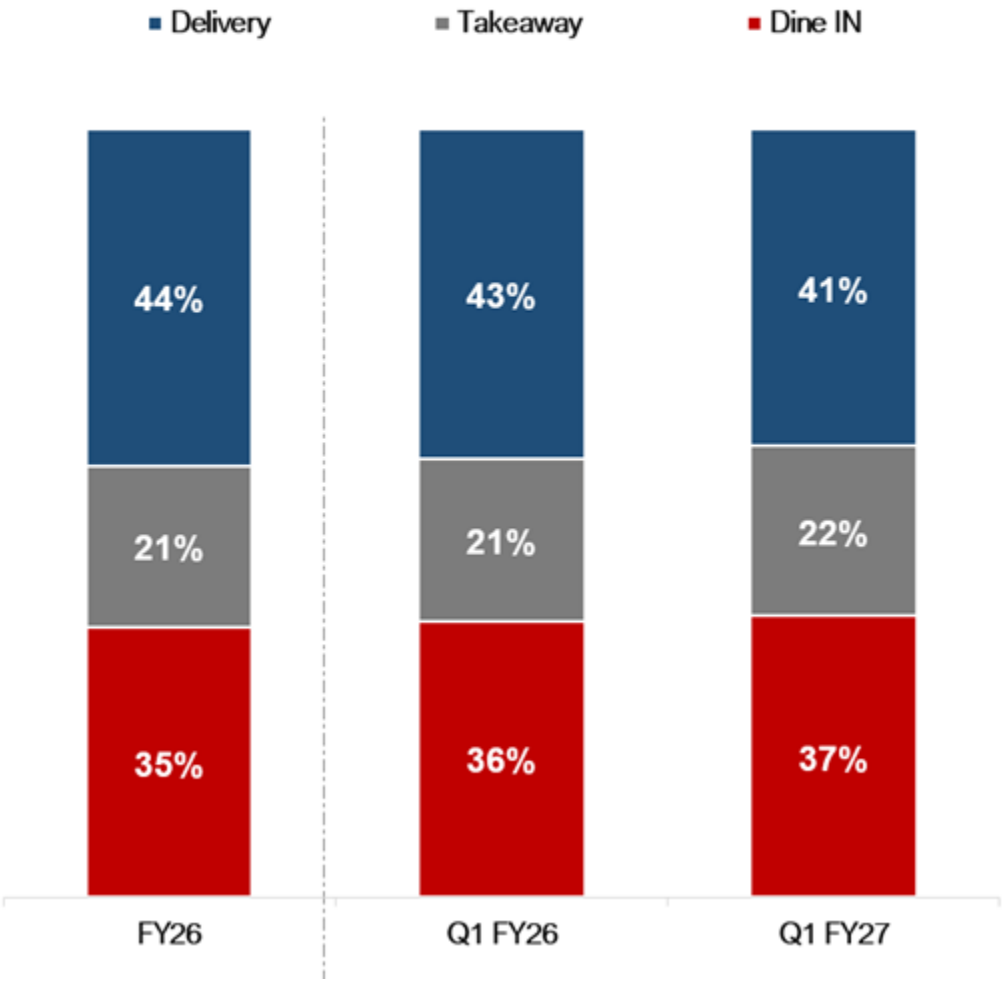
KOMARAPALAYAM - TN



TDI PARK MOHALI

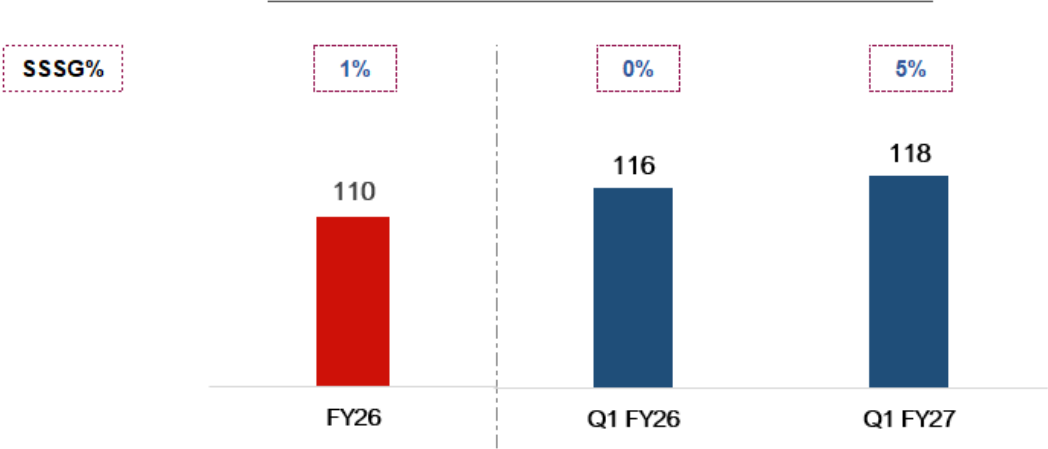


CHANNELWISE SALES MIX

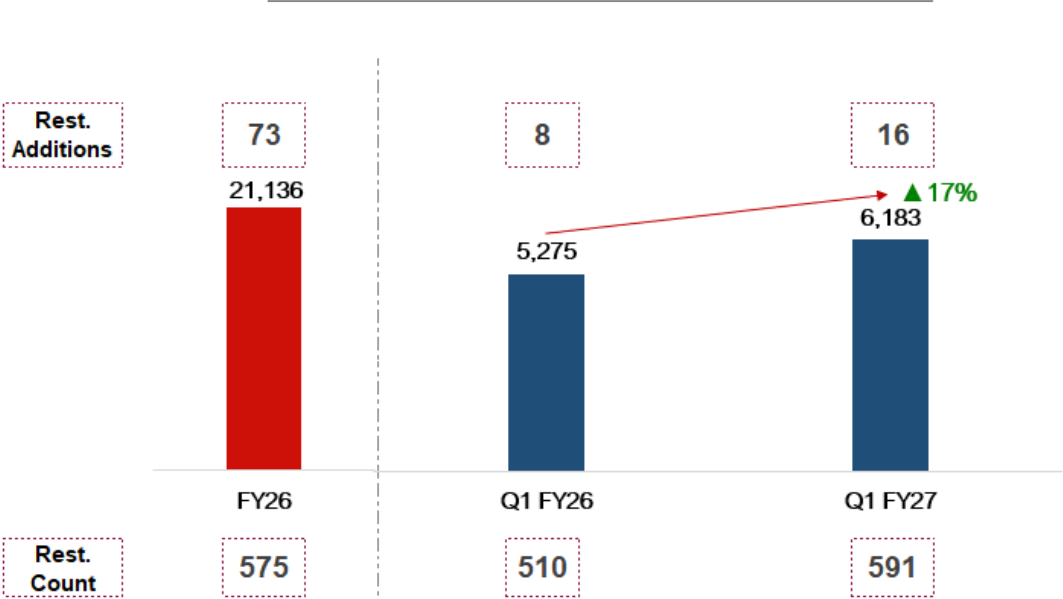


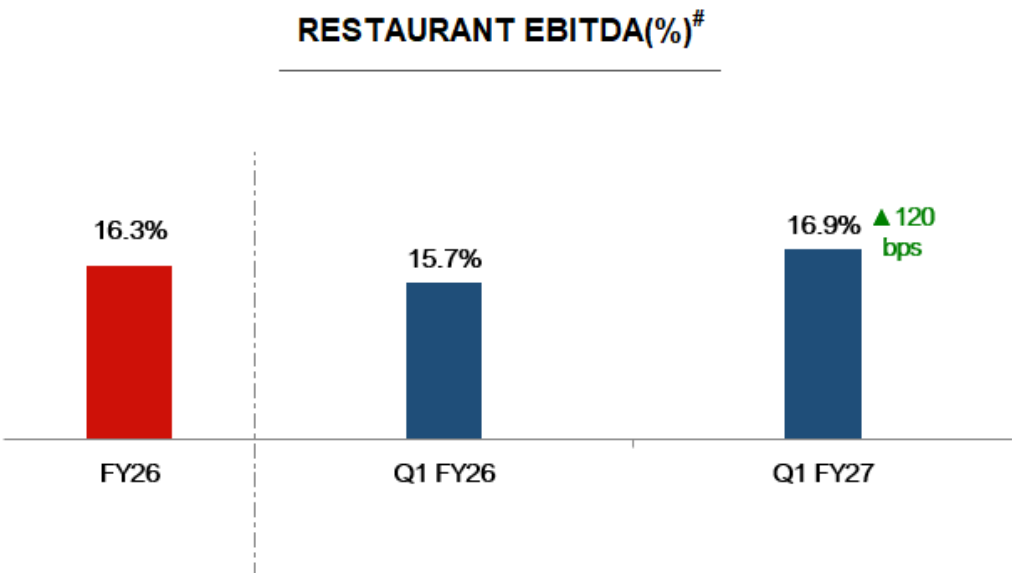
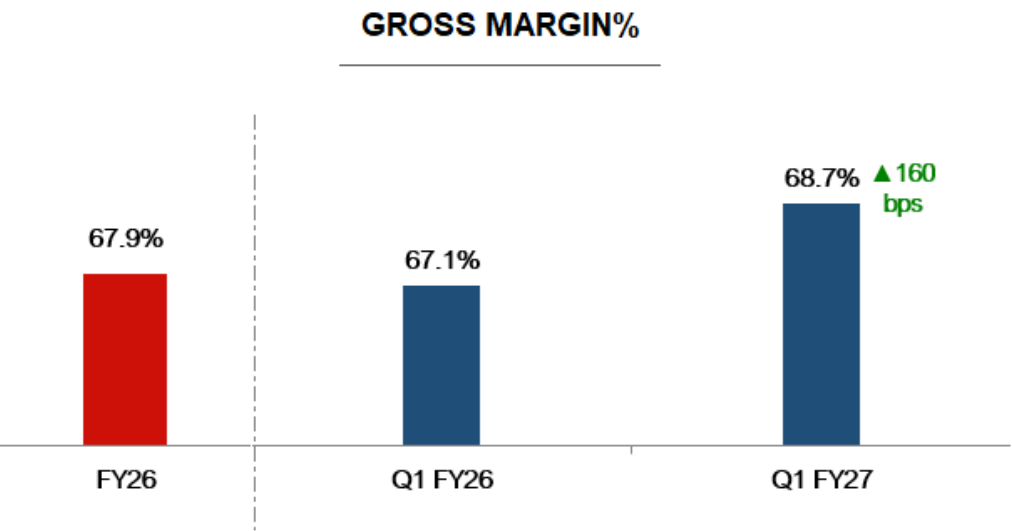


AVERAGE DAILY SALES (₹ '000)



RESTAURANT SALES (₹MN)



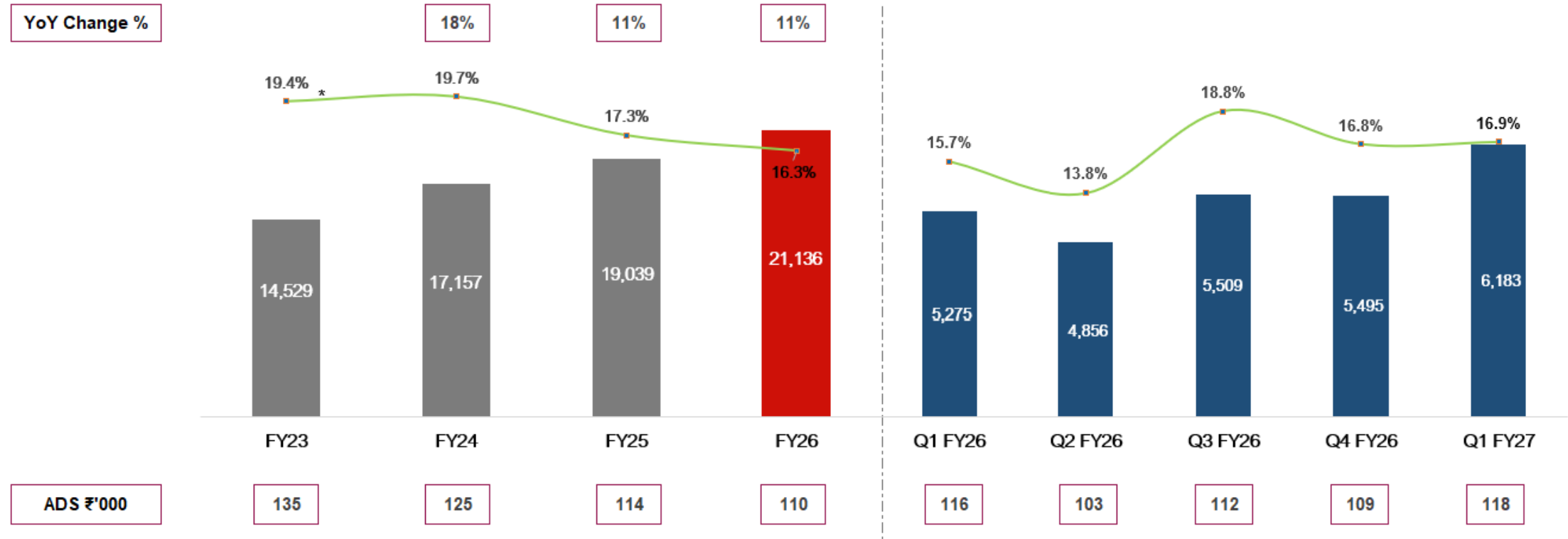


[#] Restaurant EBITDA is before Ind-AS 116 adjustments

KFC India Q1 FY27



Rest. SALES (₹MN) & Rest. EBITDA(%)[#]



[#] Restaurant EBITDA is before Ind-AS 116 adjustments



**FLIP
TO THE
CHEESE**



Pizza Hut Brand Priorities



Taste Superiority through Pizza & sides innovation

Actions:

- New Crafted Flatzz
- Baked Chicken Wings
- New line of Masala Beverages



Differentiated Dine-In Experience (like Casual Dine-In Restaurants)

Actions:

- Dine-In speed of service metrics continue to improve



Hot n Fresh Delivery Experience

Actions:

- Google, Swiggy & Zomato average ratings across the network ≥ 4.0



Competitive Value for money

Actions:

- Exclusive Dine In offers
- 4 course meal at ₹99/-
- Unlimited Pizza Friday
- Buy 1 Get 3



Cautious store expansion (~1000/1200 sqft. stores)

Actions:

- 7 restaurants added in CY26



Mass media advertising to drive consumer awareness & consideration

Actions:

- Dine-In SSSG is positive led by exclusive territory Tamil Nadu, where our additional marketing investments and aggressive value Dine-In exclusive offers continue to drive transaction growth



Pizza Hut Brand Priorities | New Products



15.4x5.7 inch

SPRINKLED FRIES POTATO FRIES BAKED TO PERFECTION.

₹99*

NEW PASTA BOWLS
CHEESIER, SAUCIER, TASTIER

₹199*

9.25x3.5 inch

SPICY, SAUCY, BAKED!
FRIED? Nah!

₹399*

10 PC CHICKEN WINGS

9.25x3.5 inch

IT'S TIME FOR A SWEET TREAT

₹129*

CHOCO VOLCANO + VANILLA ICE CREAM
A FABULOUS COMBINATION

SWEET SUMMER ESCAPE

NEW MASALA GUAVA
168kcal/220ml

AT JUST ₹159
₹99

Pizza Hut Brand Priorities | Value Promotions



4 COURSE MEAL
@ ₹ 99

VALID ONLY FOR DINE-IN.

© 2023 Apply. Images shown are for illustrative purposes only. For more details, visit pizza hut.com.

Pizza Hut
IT'S TIME TO PARTY!
UNLIMITED PIZZA FRIDAY
₹ 299*

UNLIMITED

© 2023 Apply. Images shown are for illustrative purposes only. For more details, visit pizza hut.com.

BUY 1 GET 3 FREE

FREE

FREE

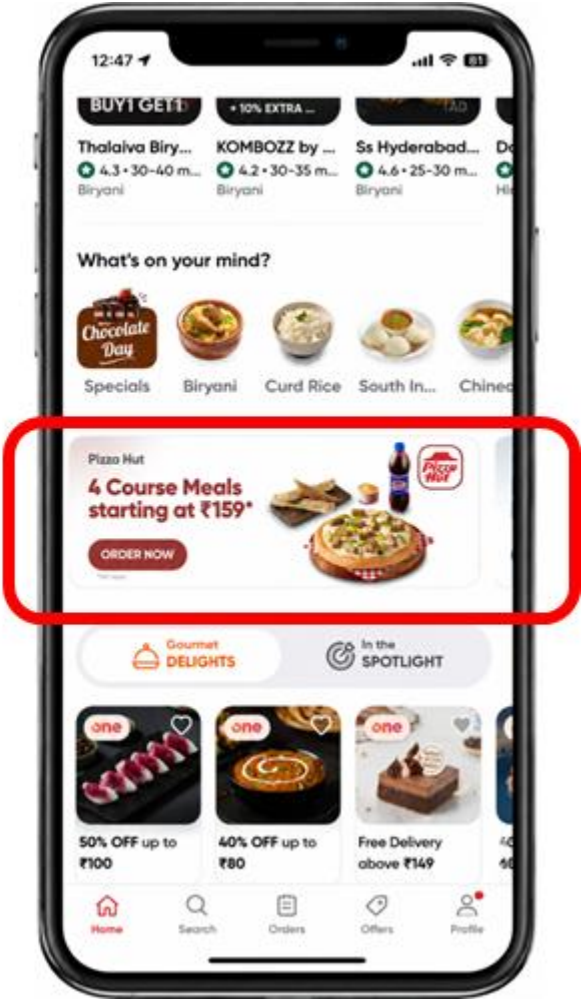
FREE

WALK-IN

BUY A MEDIUM PIZZA OR THIN N CRISPY PIZZA & GET GARLIC BREADSTIX, FRIES & 2 GLASS PEPSI FREE

APPLICABLE ON DELIGHT, SIGNATURE & SUPREME

*T&C Apply



Pizza Hut Brand Priorities | New Restaurants



BROADWAY MALL – COIMBATORE



FURSUNGI – PUNE

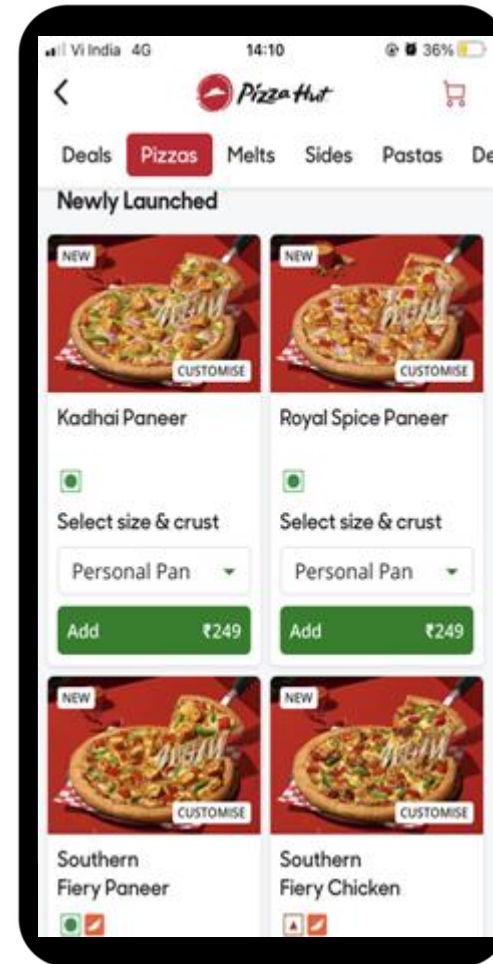
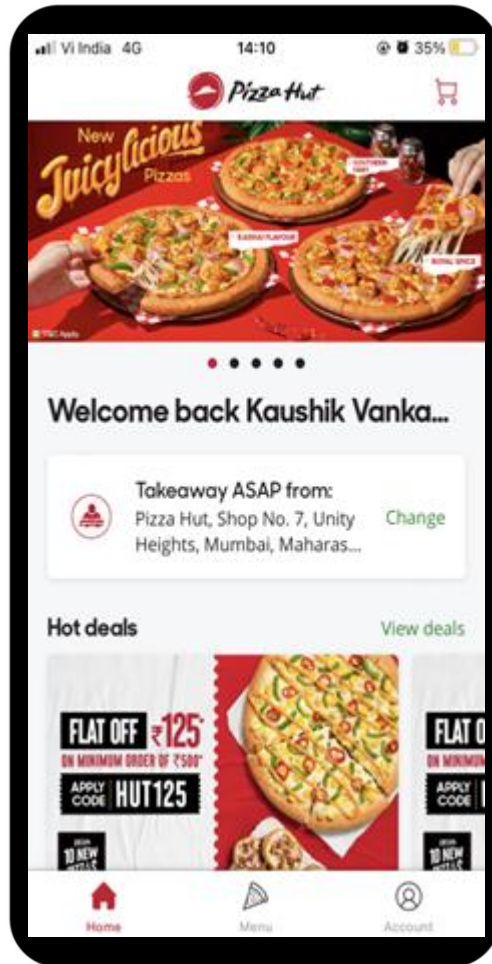


KOTHRUD – PUNE

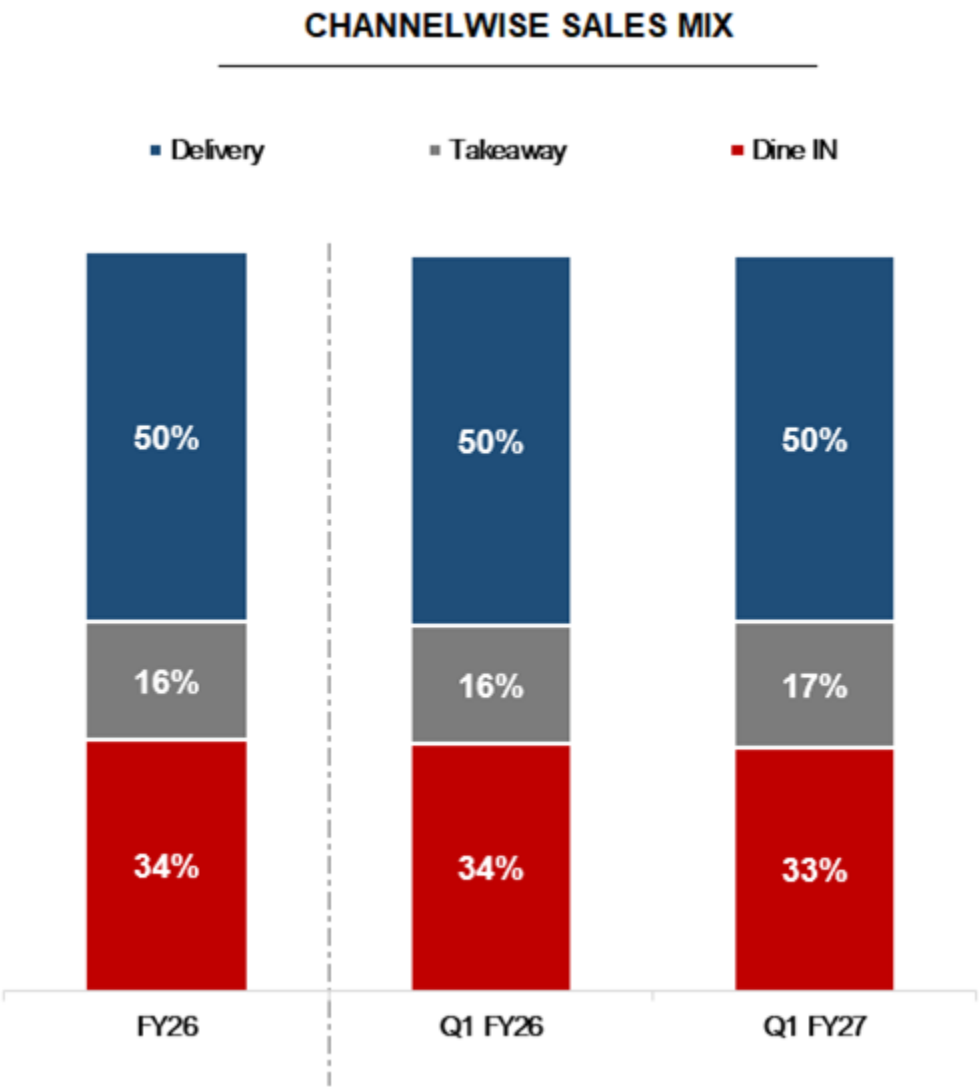


VIVIRA MALL – CHENNAI

Pizza Hut Brand Priorities | Digitization



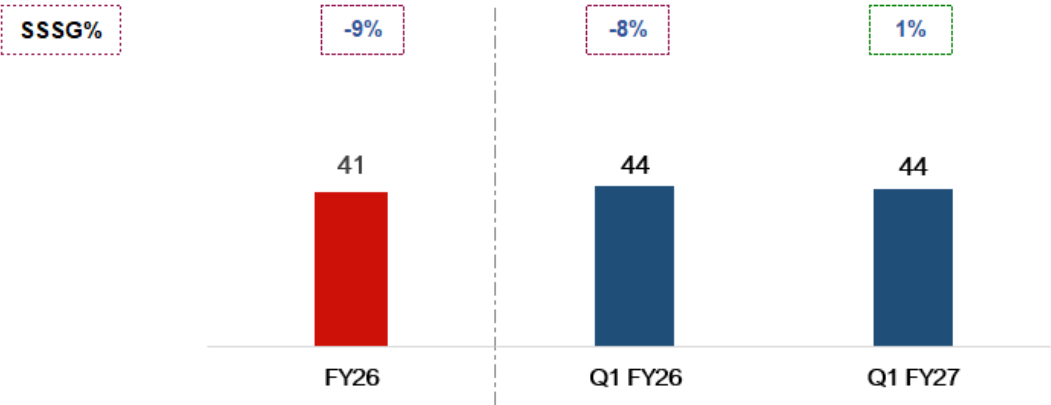
Total App Downloads – **29 Mn+**
Monthly Active Users – **0.8 Mn+**



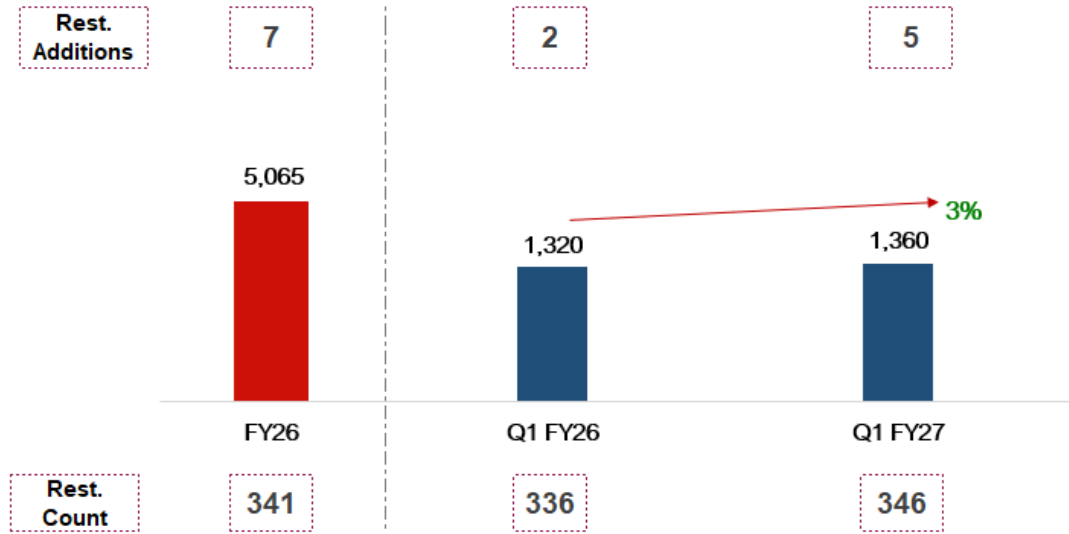
Pizza Hut India Q1 FY27



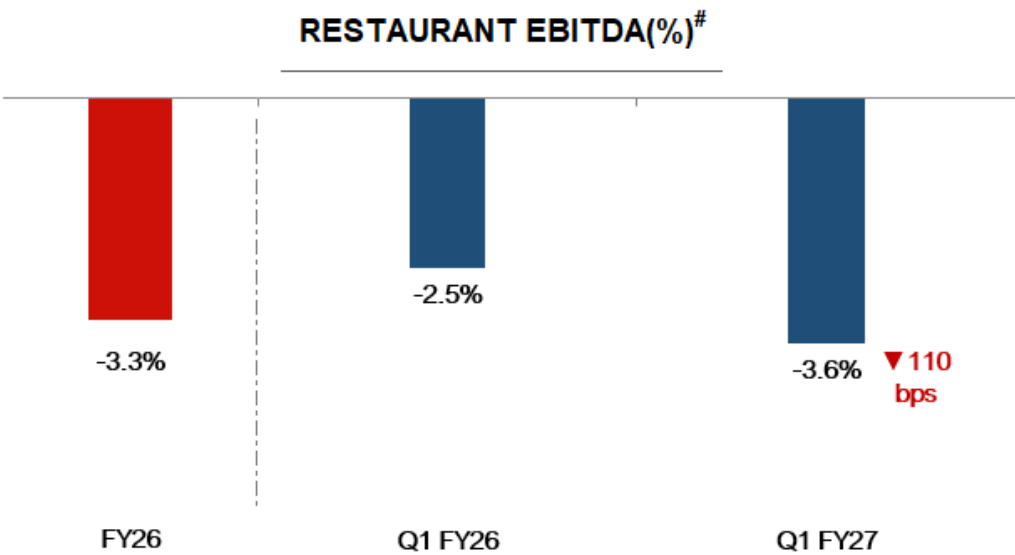
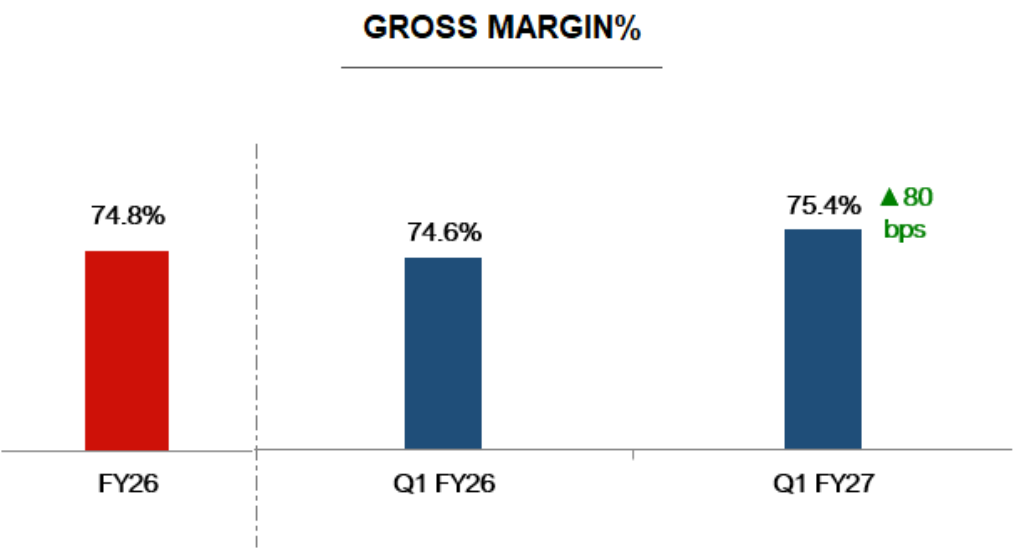
AVERAGE DAILY SALES (₹ '000)



RESTAURANT SALES (₹MN)



Pizza Hut India Q1 FY27

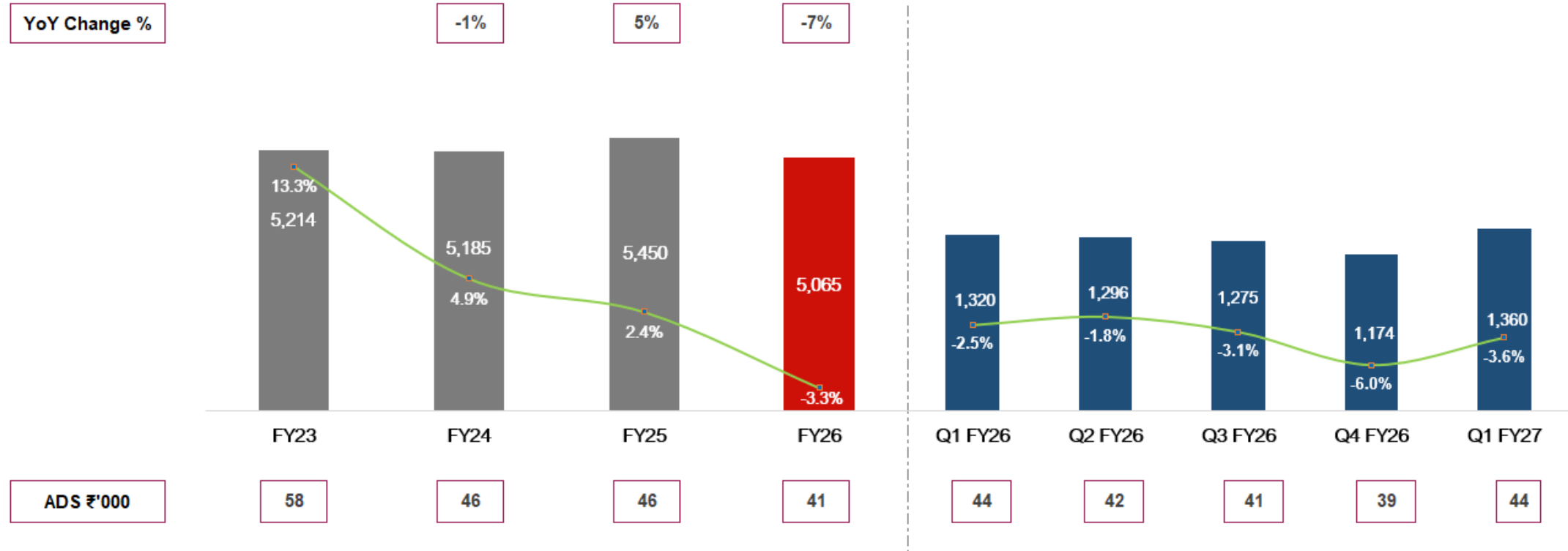


[#] Restaurant EBITDA is before Ind-AS 116 adjustments

Pizza Hut India Q1 FY27



Rest. SALES (₹MN) & Rest. EBITDA(%)[#]



[#] Restaurant EBITDA is before Ind-AS 116 adjustments



Sri Lanka Business Performance



Sri Lanka New Product Launches



Sri Lanka Branding and Promotions



AVURUDU SPECIALS

BUY 2 | **GET 1**
GRAND DIPPERS & LARGE PIZZA FREE
OR
LARGE PIZZAS | OR
RS.2000 OFF

ONLY ON 13TH & 14TH APRIL 2026

50% OFF ON ANY APPETIZER (MAX. 64 PORTIONS)

Pizza Hut (0112) 729 729 / (0117) 729 729 ORDER ONLINE www.pizzahut.lk

feed good times

Pizza Hut

GRAND DIPPER

MONTH-END Specials

BUY 1 GET 1 FREE

50% OFF ON ANY APPETIZER

VALID ONLY TODAY

(0112) 729 729 / (0117) 729 729 www.pizzahut.lk

WEEKEND Vibes

GET 50% OFF
ON ANY APPETIZER WHEN YOU BUY

GRAND DIPPER FIX
BUY 1 FOR RS.3400 | BUY 2 FOR RS.5499

GRAND DIPPER FLEX
BUY 1 FOR RS.4200 | BUY 2 FOR RS.6299

VALID TILL 17TH MAY 2026

Pizza Hut (0112) 729 729 / (0117) 729 729 www.pizzahut.lk

CELEBRATING EVERYDAY

OUR HERO DAD

BUY 1 LARGE PAN PIZZA OR GRAND DIPPER FLEX + 2 LAVA CAKES FOR **RS. 4300**

BUY 1 MEDIUM PAN PIZZA + 1 LAVA CAKE FOR **RS. 2250**

VALID TILL 21ST JUNE 2026

Pizza Hut (0112) 729 729 / (0117) 729 729 www.pizzahut.lk

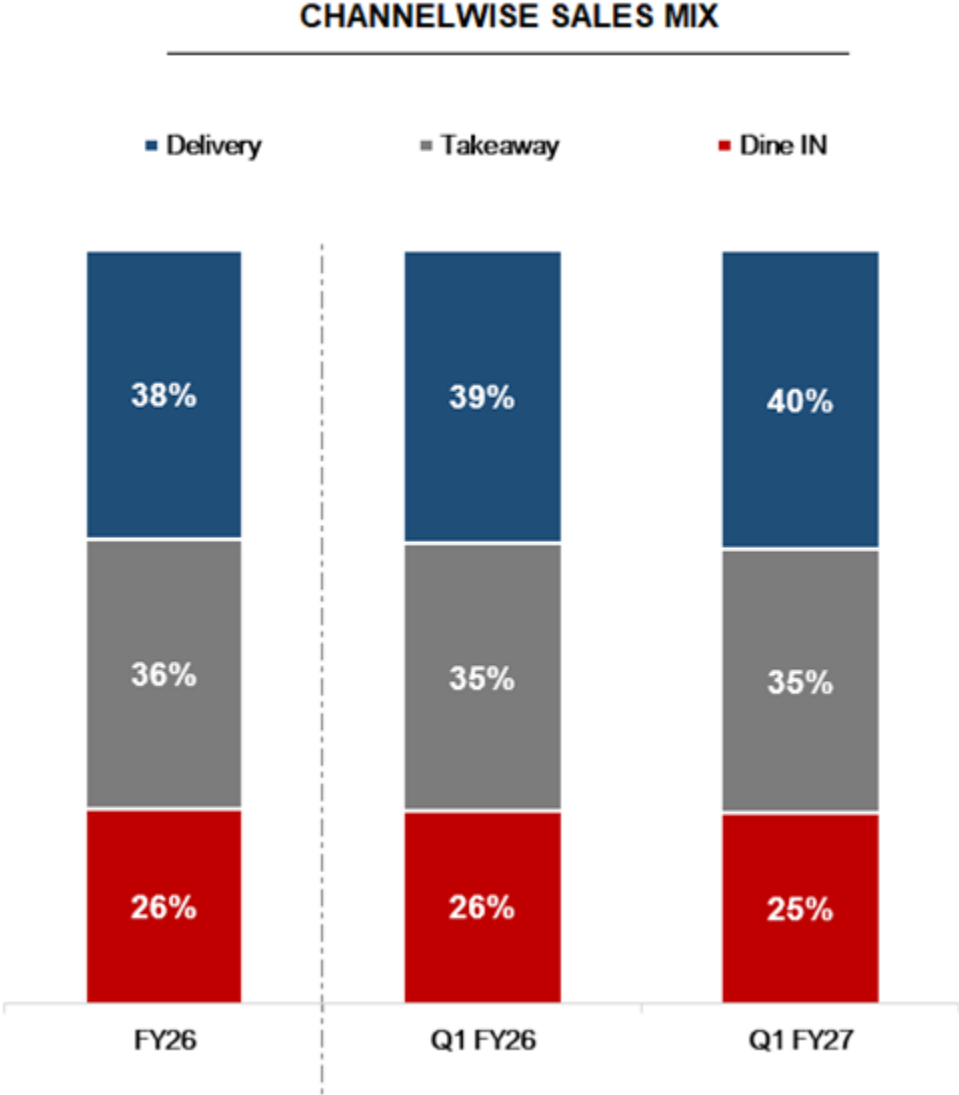
Pizza Hut

HAPPY CHEESE FULL DAY!

Sri Lanka New Restaurants

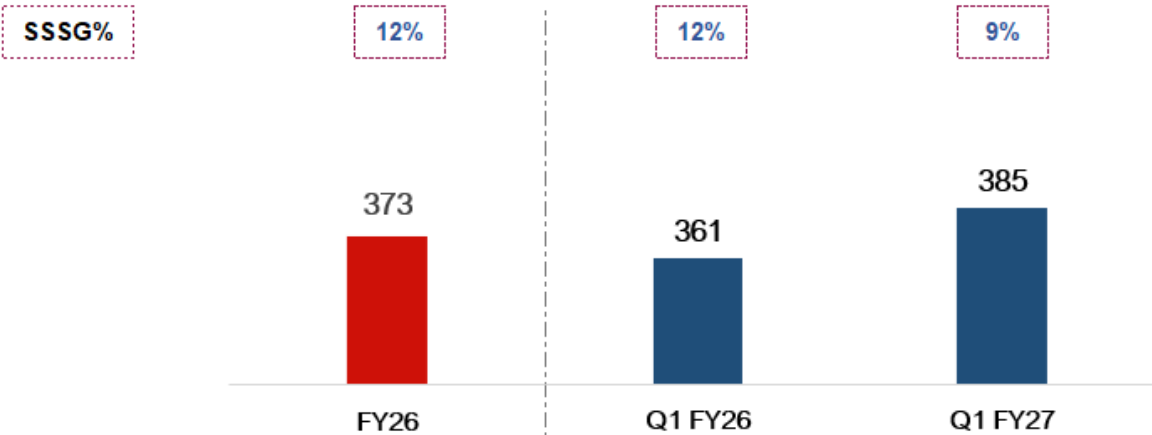


Duplication Road Colombo

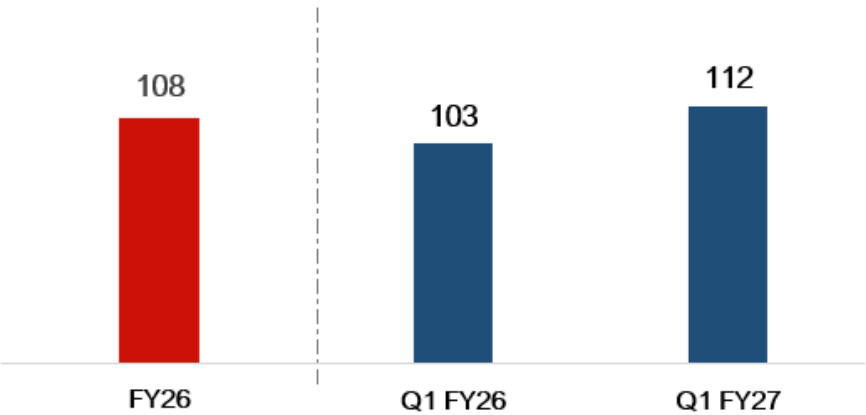




AVERAGE DAILY SALES (LKR '000)



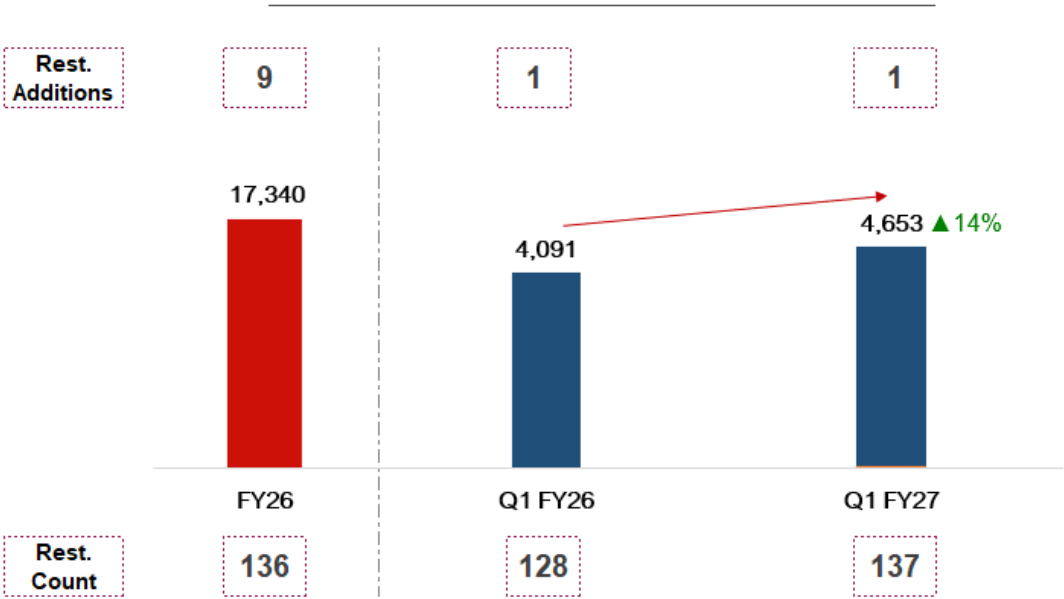
AVERAGE DAILY SALES (INR '000)



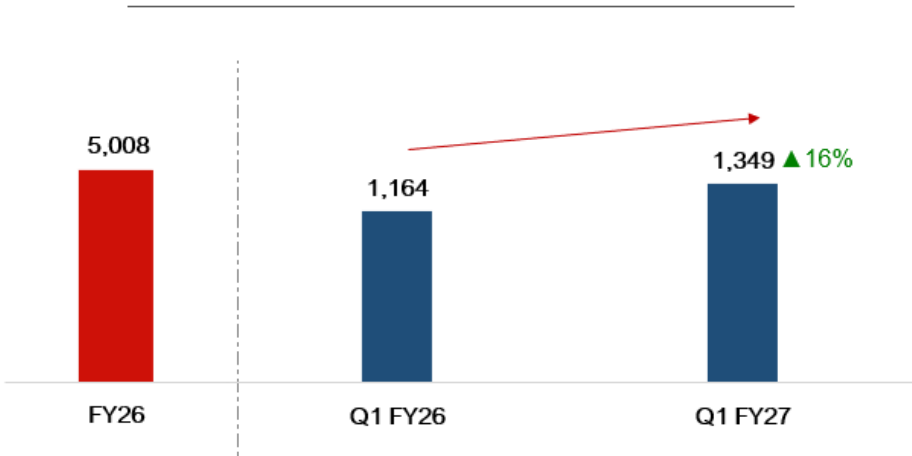
Note: LKR to INR conversion rate of 0.289 in Q1 FY27 and 0.283 in Q1 FY26



RESTAURANT SALES (LKR MN)



RESTAURANT SALES (₹MN)

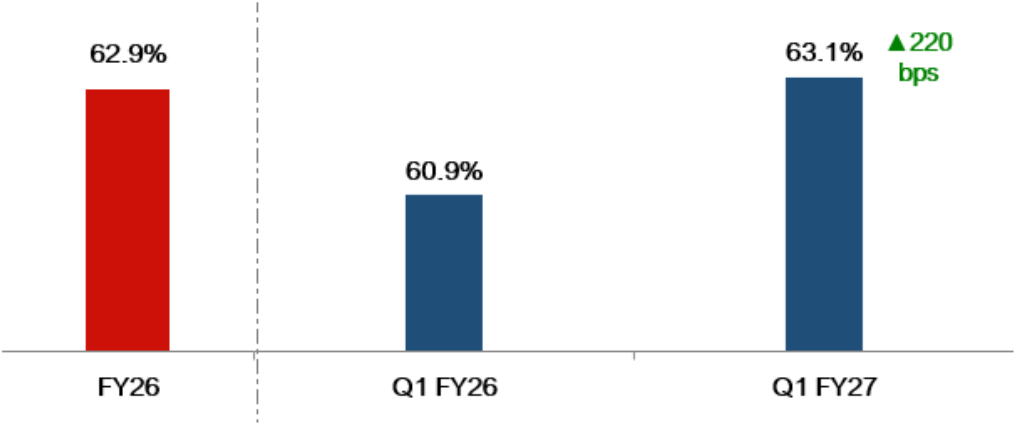


Note: LKR to INR conversion rate of 0.289 in Q1 FY27 and 0.283 in Q1 FY26

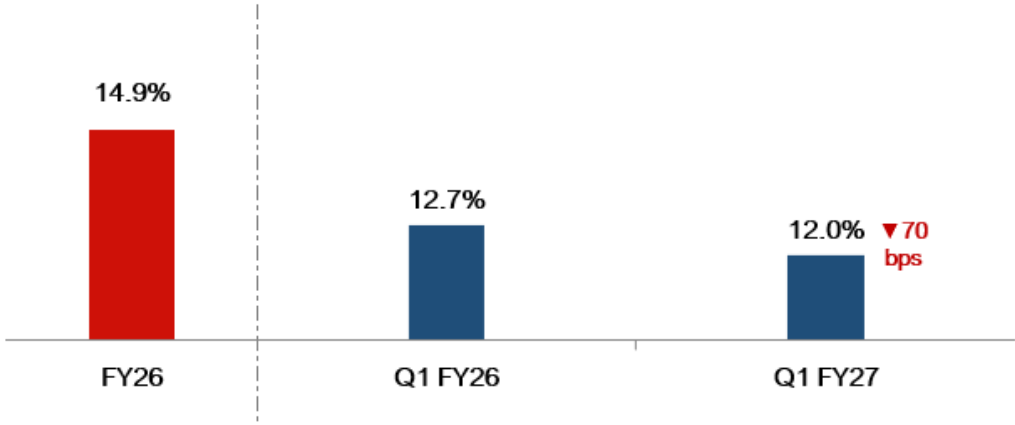
Sri Lanka Business Q1 FY27



GROSS MARGIN%



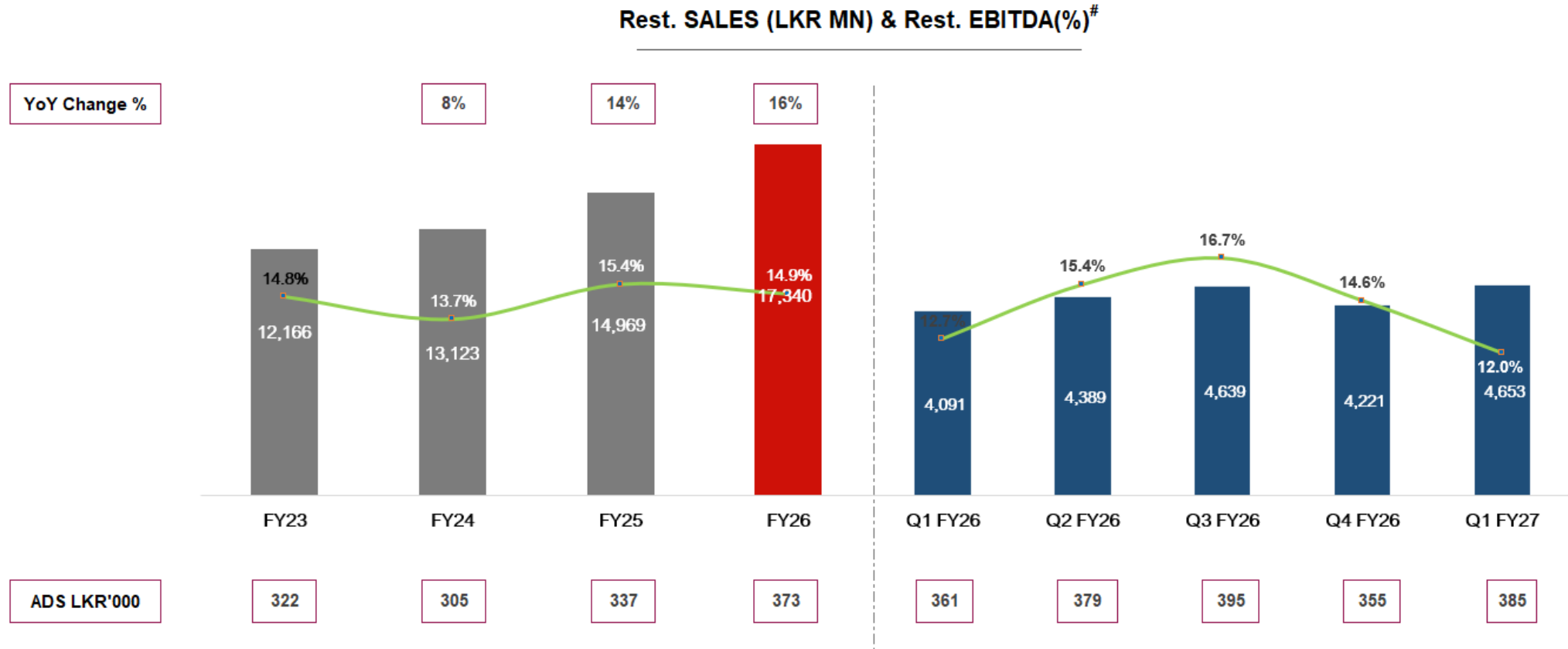
RESTAURANT EBITDA(%)[#]



Absolute Rest. EBITDA increased by 7 % in LKR terms (increased by 9% in INR terms)

[#] Restaurant EBITDA is before Ind-AS 116 adjustments

Sri Lanka Business Q1 FY27



[#]Average daily sales is for all restaurants including new additions during the period

Sapphire Foods Annual Report | 2025-26



<https://www.sapphirefoods.in/storage/app/media/annual-report-2025-26.pdf>



SapphireFoods

Thank You

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