



ORIENTAL RAIL INFRASTRUCTURE LIMITED

(Formerly known as Oriental Veneer Products Limited)

Date: May 29, 2026

To,
Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street,
Fort, Mumbai - 400 001
Scrip Code: 531859

Sub.: Submission of Investor Presentation in respect of Audited (Standalone & Consolidated) Financial Results for the quarter and financial year ended March 31, 2026

Ref.: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations")

Dear Sir/Madam,

Pursuant to Regulation 30 and Para A of Part A of Schedule III read with Regulation 46 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation on performance review of the Company for the quarter and financial year ended March 31, 2026.

The Investor Presentation is also hosted on the website of the Company i.e. <https://www.orientalrail.com/>

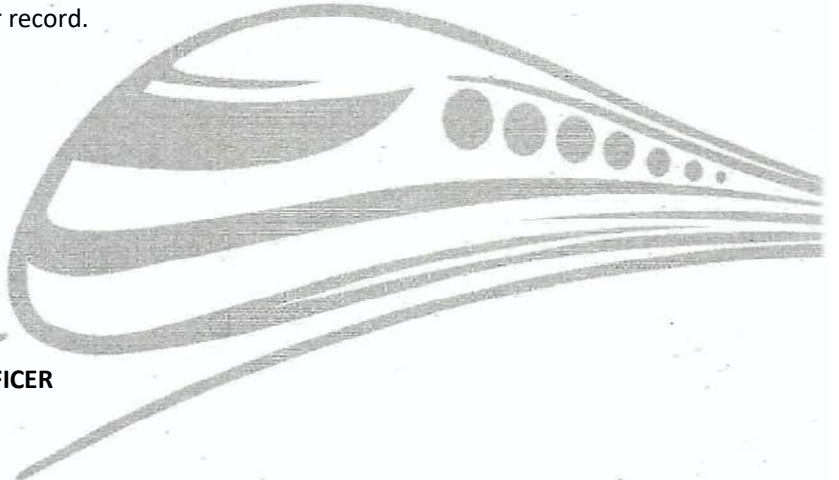
You are requested to take the same on your record.

Thanking you,

Yours truly,
**FOR AND ON BEHALF OF
ORIENTAL RAIL INFRASTRUCTURE LIMITED**

**HEMALI RACHH
COMPANY SECRETARY & COMPLIANCE OFFICER**

Encl.: a/a



CIN: L35100MH1991PLC060686

Registered Office: Survey No. 49, Village Aghai, Taluka Shahpur, Dist. Thane – 421 601, Maharashtra, India
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ORIENTAL RAIL

INFRASTRUCTURE LIMITED

A Technology Driven Company

Investor Presentation

Q4 & FY26



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Q4 & FY26 Highlights



Management Commentary



Despite execution related challenges during FY26, including **wheel supply constraints, labour shortages, and dispatch timing delays**, we were able to improve profitability through **stronger operational efficiencies** and **increased in house manufacturing of components** that were previously outsourced. These initiatives helped improve **cost optimization, margins, and overall manufacturing efficiency**.

As we move into the next phase of growth, our focus remains on **higher capacity utilization, modern wagon platforms, smart wagon technologies, and expanding our leasing business**.

Through our partnership with **HUM International**, we have entered the **smart wagon technology segment** and participated in the **RDSO development tender for 300-400 wagons** to be converted into smart wagons, with financial bids opening on **29th May**. We expect the **order by 10th June**, while key vendors for critical components have already been identified and production is expected to commence in **FY27**. The HUM device is also expected to witness adoption across a majority of the **marquee players in the wagon industry, including Indian Railways**.

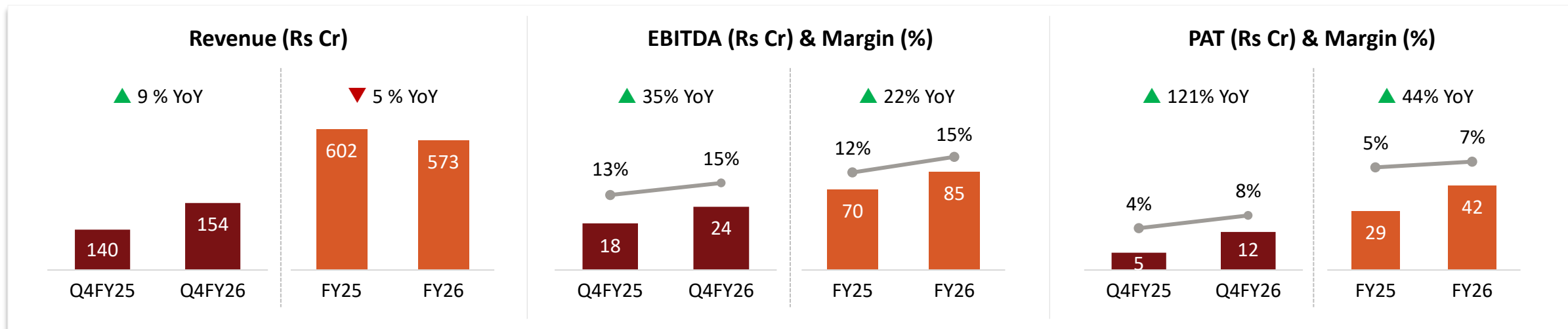
Further, our collaboration with **United Wagon** for **next generation higher axle load wagons** is expected to significantly strengthen our product portfolio. The wagon design process is already underway, and we expect to submit the **improved performance wagon design to RDSO** in the last quarter of this year.

In parallel, we have also received **approval in principle for the wagon leasing business** and have already participated in **two tenders**, where we are currently awaiting customer feedback before taking further steps.

With **multiple growth levers in place** and a **strong long term industry outlook**, we remain highly confident about the company's **future growth trajectory and sustainable improvement in profitability**.



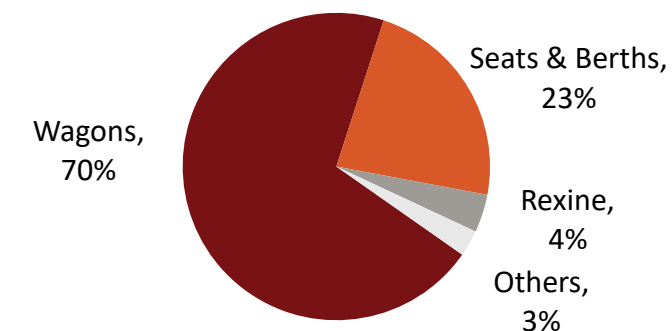
Q4 & FY26 Financial Highlights



Key Updates

- **Q4FY26 revenue grew by 9.5% YoY**, supported by improved execution during the quarter. However, FY26 revenue declined by 4.8% YoY, primarily impacted by labor shortages, elevated gas prices, disruptions in the raw material supply chain and temporary wheel supply constraints.
- **EBITDA margins expanded YoY by 295 bps in Q4 and 325 bps in FY26**, supported by better product mix and operating leverage.
- **PAT margins improved YoY by 391 bps in Q4 and 252 bps in FY26**, driven by stronger operating performance and improved cost absorption.
- Order book* stands at ~ **Rs 1740 Cr** comprising **Rs 1605 Cr for OFPL** and **Rs 135 Cr for ORIL**, providing strong revenue visibility.

FY26 Revenue Mix (%)



Consolidated Profit & Loss Highlights



| Consolidated (Rs Crs) | Q4FY26 | Q4FY25 | YoY (%) | Q3FY26 | QoQ (%) |
|--|--------------|--------------|----------------|--------------|----------------|
| Revenue from Operations | 153.5 | 140.2 | 9.5% | 168.6 | -9.0% |
| Cost of Raw Materials | 111.2 | 100.9 | | 117.8 | |
| Employee Benefit Expenses | 9.0 | 7.9 | | 9.2 | |
| Other Expenses | 9.6 | 13.9 | | 16.1 | |
| EBITDA | 23.7 | 17.5 | 35.4% | 25.4 | -6.9% |
| EBITDA Margin (%) | 15.4% | 12.5% | 295 bps | 15.1% | 35 bps |
| Depreciation and Amortisation Expenses | 2.4 | 2.2 | | 2.4 | |
| Other Income | 2.4 | 2.9 | | 1.6 | |
| EBIT | 23.6 | 18.2 | 29.8% | 24.5 | -3.7% |
| EBIT Margin (%) | 15.4% | 13.0% | 242 bps | 14.6% | 84 bps |
| Finance Cost | 7.6 | 6.2 | | 6.2 | |
| Profit Before Tax | 16.1 | 12.0 | 34.1% | 18.3 | -12.1% |
| Tax Expense | 4.2 | 6.6 | | 4.5 | |
| PAT | 11.9 | 5.4 | 121.0% | 13.8 | -14.1% |
| PAT Margin (%) | 7.7% | 3.8% | 391 bps | 8.2% | -46 bps |
| EPS (in Rs) | 1.77 | 0.87 | | 2.06 | |

| FY26 | FY25 | YoY (%) |
|--------------|--------------|----------------|
| 573.3 | 602.2 | -4.8% |
| 407.3 | 456.3 | |
| 34.9 | 30.1 | |
| 45.8 | 45.8 | |
| 85.4 | 70.0 | 21.8% |
| 14.9% | 11.6% | 325 bps |
| 9.5 | 8.9 | |
| 6.5 | 6.0 | |
| 82.4 | 67.2 | 22.7% |
| 14.4% | 11.2% | 322 bps |
| 25.4 | 22.7 | |
| 57.0 | 44.4 | 28.3% |
| 14.7 | 15.2 | |
| 42.2 | 29.2 | 44.6% |
| 7.4% | 4.9% | 252 bps |
| 6.37 | 4.68 | |

Consolidated Balance Sheet



| Liabilities (Rs Cr) | Mar-25 | Mar-26 |
|--------------------------------------|--------------|--------------|
| Share Capital | 6.5 | 6.7 |
| Reserves & Surplus | 340.4 | 413.4 |
| Shareholders' Funds | 346.9 | 420.1 |
| Long Term Borrowings | 62.7 | 20.5 |
| Long Term Provisions | 1.0 | 1.0 |
| Other Non-Current Liabilities | 10.5 | 11.4 |
| Total Non-Current Liabilities | 74.2 | 32.9 |
| Short Term Borrowings | 203.0 | 284.2 |
| Trades Payable | 43.2 | 57.3 |
| Other Current Liabilities | 43.4 | 56.8 |
| Short Term Provisions | 0.1 | 0.1 |
| Total Current Liabilities | 289.7 | 398.3 |
| Total Equity and Liabilities | 710.8 | 851.3 |

| Assets (Rs Cr) | Mar-25 | Mar-26 |
|---|--------------|--------------|
| Property, Plant & Equipment and Intangible Assets | 124.0 | 133.0 |
| Capital Works-in-progress | 6.8 | 13.0 |
| Financial Assets | 34.2 | 84.1 |
| Other Non-current Assets | 0.3 | 0.3 |
| Total Non-current Assets | 165.2 | 230.5 |
| Inventories | 266.9 | 297.3 |
| Trade Receivables | 142.9 | 186.4 |
| Cash And Cash Equivalentents | 89.0 | 84.7 |
| Short Term Loans & Advances | 2.1 | 1.9 |
| Other Current Assets | 44.6 | 50.6 |
| Total Current Assets | 545.5 | 620.8 |
| Total Assets | 710.8 | 851.3 |

Rounded off to nearest decimal

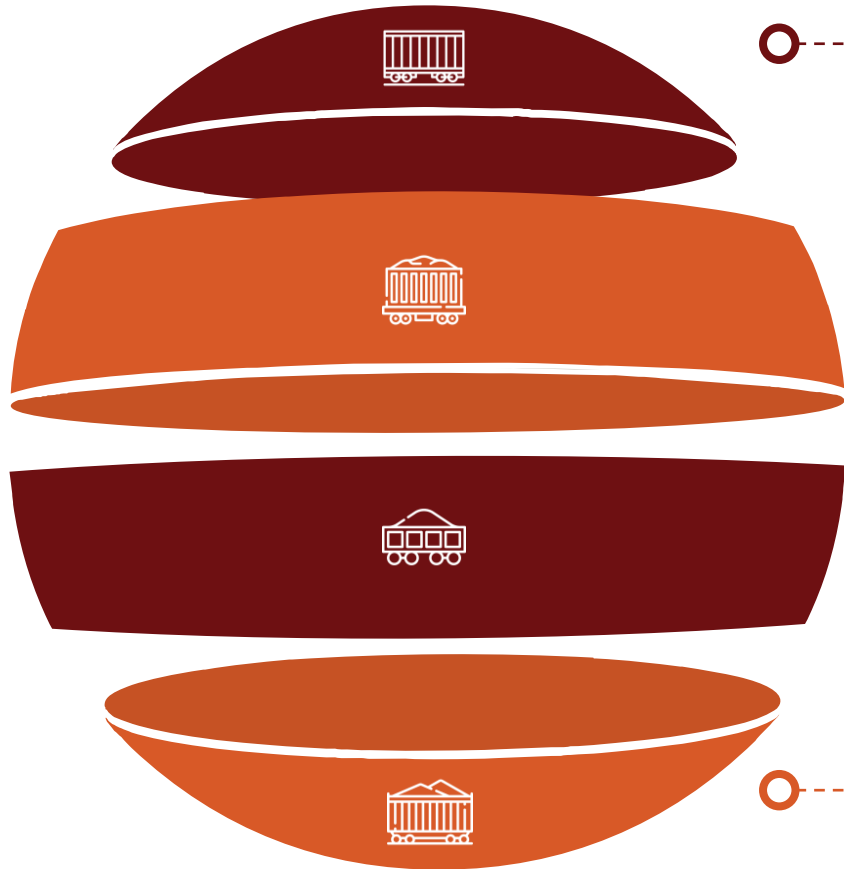
Consolidated Cash Flow Statement



| Particulars (Rs Cr) | FY25 | FY26 |
|---|--------------|--------------|
| Net Profit Before Tax and Extraordinary Items | 44.4 | 57.0 |
| Adjustments for: Non-Cash Items / Other Investment or Financial Items | 25.7 | 28.4 |
| Operating Profit Before Working Capital Changes | 70.1 | 85.4 |
| Changes in Working Capital | -78.4 | -100.4 |
| Cash Generated From Operations | -8.3 | -15.0 |
| Direct Taxes Paid (Net of Refund) | -15.2 | -14.7 |
| Net Cash From Operating Activities | -23.5 | -29.7 |
| Net Cash From Investing Activities | -9.1 | -19.2 |
| Net Cash From Financing Activities | -1.6 | 44.5 |
| Net Decrease/Increase in Cash and Cash Equivalents | -34.3 | -4.5 |
| Add: Cash & Cash Equivalents at the Beginning of the Period | 123.3 | 89.0 |
| Cash & Cash Equivalents at the End of the Period | 89.0 | 84.7 |

Rounded off to nearest decimal

Freight Wagon Segment: Key Growth Catalysts



Freight Procurement Visibility (NRP 2030)

NRP 2030 targets fleet expansion to ~600k wagons, implying ~2 lakh additional wagons and strong multi-year procurement visibility.

Smart Wagons

Smart wagon monitoring systems market estimated at ~Rs 10,000 Cr, with ~Rs 750 Cr incremental revenue potential, targeting ~30,000 wagons annually over the next few years. Through its partnership with HUM International, the company has participated in the RDSO development tender for 300-400 smart wagons, with financial bids opening on 29th May and order inflow expected by 10th June.

Modular Wagon Platforms

Strategic collaboration with United Wagon Company for development of advanced 25T high axle-load modular wagon platforms, expected to enhance carrying capacity, improve operating efficiencies, and strengthen ORIL's position in next-generation freight mobility solutions. Wagon design submission to RDSO targeted in Q4.

Wagon Leasing Business

Received approval in principle for wagon leasing business and already participated in two tenders. Leasing platform expected to support recurring revenues and diversify the business model over the long term.

Strong Order Book* of ~ Rs 1740 Cr, providing robust revenue visibility, equivalent to ~ 3.3x of FY26 revenue.



Company Overview



Integrated & Technology - Enabled Rail Infrastructure Company



About ORIL

Founded in 1991 by Late Shree Nooruddin, Najmuddin and Saifuddin Mithiborwala, **Oriental Rail Infrastructure Limited** (formerly known as Oriental Veneer Products Limited) is currently led by the second and third generation of the promoter family, serving Indian Railways as an integrated supplier of passenger systems, freight rolling stock, rail components and smart railway technologies, aligned with India's long-term rail modernisation and freight expansion initiatives.



30+ Years

Established Railway Components Manufacturing Expertise



2 Business Segments

Freight Wagons & Components and Rolling Stock Interior & Allied Products



2 International Strategic Tie-ups

Smart Wagon Technology - HUM Industrial Technology (USA)
25T High Axle-Load Platforms - United Wagon Company (Russia)



RDSO Approved Vendor

Approved Vendor for Freight Wagons, Bogies, Couplers, Draft Gears, Side Bearers and Springs



4 Manufacturing Facilities | ~100 Acres

Integrated Capacity Across Freight & Passenger Rail Segments



~Rs 1,740 Cr Order Book

~ 3.3x of FY26 Revenue



Robust Financials – FY26

Rs 573 Cr

Revenue From Operations
35% - 4yr CAGR

Rs 85 Cr

EBITDA
15% – EBITDA Margin

Rs 42 Cr

PAT
7% – PAT Margin

10% & 18%
ROE & ROCE

CARE BBB; Stable / A3
Credit Rating



Strategic Evolution



ORIL

(Parent Company; Listed Entity)
Rolling Stock Interior & Allied Products

- Built strong presence in passenger coach interiors
- ~30% market share in organised Seats & Berths segment
- Backward integrated into Rexine, PU foam, Silicon Foam and Engineered Boards
- Established cost efficiency, quality control and supply stability



OFPL

(Wholly Owned Subsidiary)
Wagons & Rail Components

- 2014: Incorporated Oriental Foundry Private Limited (OFPL) and established manufacturing facilities for Bogies and Couplers.
- 2017: Initiated Freight Wagon Manufacturing Capacity
- Developed Integrated in-house capabilities across Bogies, Couplers, Draft Gears, Springs and Side Bearers
- Strengthened heavy engineering and fabrication capabilities
- Scaled manufacturing operations across multiple integrated facilities



HUM International (USA)

Smart Wagon Monitoring Technology



United Wagon Company (Russia)

25T High Axle-Load Wagon Platforms



Wagon Leasing Business

Private Freight Wagon Leasing & Recurring Revenue Model



**Smart Wagons
Next leg of Growth**



VISION: To Deliver Smart Rail Solutions across Freight Wagons, Modular Platforms, Passenger Coach systems and Leasing services, building a Technology-led rail Logistics platform.

Freight Wagons & Wagon Components



Integrated freight rail manufacturing platform producing freight wagons with in-house bogies, couplers, draft gears and springs, and expanding into modern and smart wagon platforms.



Freight Wagon

- Installed Capacity: **2,400 Wagons p.a, 4,000+ Wagons Delivered to Date**
- **RDSO-approved** manufacturing platform with **ISO-certified facilities**
- Fully integrated in-house manufacturing of key wagon components, supporting a comprehensive freight wagon platform for bulk and specialised cargo movement.
- **Strategic collaboration with HUM International (USA)** to integrate smart wagon monitoring systems for real-time diagnostics and predictive maintenance
- **Technology partnership with United Wagon Company (Russia)** to develop modern 25T high axle-load wagon platforms for enhanced payload efficiency.
- Received regulatory approvals to establish a **Wagon- Leasing Business**, enabling entry into a recurring revenue and asset monetisation segment.



Other Products:



Bogies



Couplers



Draft Gears



Bogie Springs

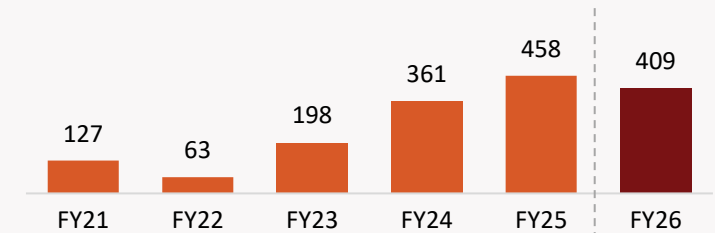


Side Bearers

Applying for AAR Certification to align with global rail quality standards set by the Association of American Railroads



Segment Revenue* (Rs Cr)



EBITDA Margin: 15 - 17%



Key Growth Strategy

- **50% Capacity Utilisation:** Significant headroom to scale wagon production and capture rising procurement demand.
- **Smart & Modular Wagon Platforms:** Leveraging HUM International and United Wagon partnerships to develop smart wagon monitoring systems and next-generation 25T high axle-load wagons.
- **Wagon Leasing Platform:** Expanding into leasing opportunities to build recurring revenues and strengthen participation across the freight logistics value chain.



Order Book: Rs 1,605 Cr

Note*: Standalone Segmental Revenue.

HUM Industrial Technology - AI-enabled On-Board Wagon Monitoring Systems



Five-year strategic partnership with HUM International to integrate HUM Boomerang onboard condition monitoring systems into freight wagons, enabling the development of Smart Wagons in India.

Technology Framework

Algorithms developed over two decades and validated internationally.



Sensors mounted on wagon bearing adapters capture vibration and temperature data

Data transmitted via LoRa to gateway and cloud platform

Advanced analytics generate real time alerts and actionable insights



What This Enables

- ✓ Real time monitoring of bearing vibration and temperature
- ✓ Predictive maintenance and early fault detection
- ✓ Reduced unscheduled downtime and maintenance costs
- ✓ Improved safety, reliability and fleet efficiency



Strategic Impact

- Among the first in India to introduce approved **Smart Wagon Monitoring Systems**, with potential applications in both freight wagons and passenger coaches
- Estimated Smart Wagon market potential of **~Rs 10,000 Cr**, with **~Rs 750 Cr annual incremental revenue potential, targeting ~30,000 wagons per year.**
- Strengthens positioning in next generation **Freight Wagon Ecosystem.**
- Expected adoption across **leading wagon industry players, including Indian Railways.**



Current Status

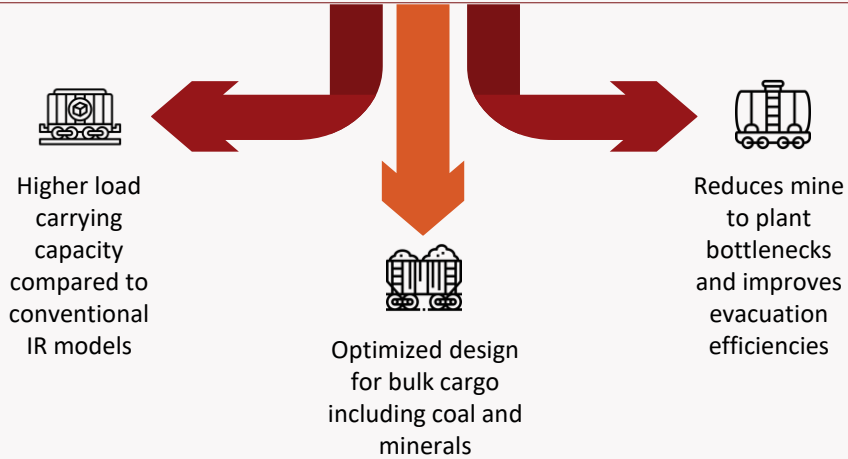
- **Formed an exclusive 51:49 JV with HUM Industrial Technology** for development of **smart freight wagon monitoring systems**
- Participated in **RDSO development tender for 300-400 smart wagons**; financial bids opening on **29th May**
- Expected **order inflow by 10th June**, with production targeted to commence in **FY27**
- **Key vendors for critical components already identified** to support commercialization and scale up

United Wagon Company - Advanced High Axle Load Wagon Technology



Strategic collaboration with United Wagon Company and VNICT to develop next-generation 25T high axle-load freight wagons tailored for Indian conditions, strengthening ORIL's positioning in advanced freight mobility solutions

Product Differentiation



Solid-bottom gondolas



Hopper Cars



Tank Cars



Collaboration Scope

- ✓ Co development of 25-ton axle load gondola wagons
- ✓ Technology and design transfer for enhanced structural performance
- ✓ Aligned with Make in India manufacturing objectives



Strategic Significance

- Expands presence in the high efficiency freight wagon segment
- Enables participation in premium and private sector wagon demand
- Supports long term fleet modernization and logistics productivity



Current Status

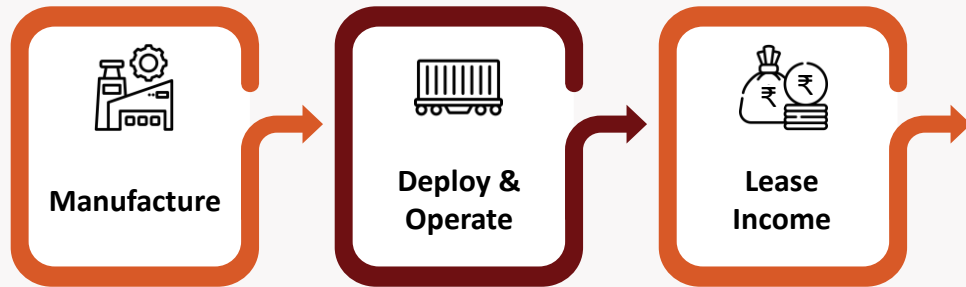
- Wagon design and engineering process currently underway in collaboration with United Wagon Company
- Improved performance wagon design expected to be submitted to RDSO in Q4FY27

Wagon Leasing: Building a Recurring Revenue Platform



ORIL is entering the **wagon leasing segment** to extend its participation across the freight value chain, leveraging its integrated wagon manufacturing capabilities and regulatory approvals to create long-term recurring revenue opportunities.

Leasing Platform Value Chain Model



ORIL manufactures specialised freight wagons through its **RDSO-approved integrated platform**, enabling control over design, cost and quality.

Wagons retained on ORIL balance sheet and deployed with **private freight operators, container train operators and industrial cargo players**.

Multi-year leasing contracts generate **stable cash flows through fleet utilisation**.

Operating Advantages

- ✓ Private sector procurement of wagons increasing across **container and bulk freight segments**
- ✓ Specialised wagon platforms designed for **higher payload efficiency and lower lifecycle maintenance**
- ✓ Private maintenance of wagons is likely to be permitted through authorised facilities, enabling **faster turnaround and reduced downtime**
- ✓ Dedicated freight corridors improving **wagon utilisation and logistics efficiency**



Strategic Significance

- Enables ORIL to **capture value beyond manufacturing through asset ownership**
- Supports participation in **specialized wagon demand from private logistics operators**
- Improves revenue stability through **long-term leasing contracts**
- Strengthens ORIL's positioning in the **freight wagon ecosystem**



Current Status

- Regulatory approvals secured to establish a **wagon leasing platform**
- Participated in **two leasing tenders** and currently awaiting customer feedback
- Focused on building **an integrated freight mobility and asset ownership platform**

Rolling Stock Interior & Allied Products



Well-established Rolling Stock Interior & Allied Products manufacturer with ~30% market share in Organised Seats & Berths, supported by backward integration and RDSO & RITES approvals.



Seats and Berths

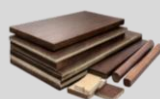
- **Installed Capacity: 3,600 Coach Sets p.a.**, Delivered over **40,000 sets to date**
- ~30% market share in Indian Railways Seats & Berths Segment
- Deployed across **Premium, Express and Suburban Coaches** like such as **Vande Bharat, Rajdhani and Duronto Express**



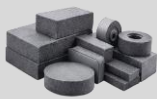
Artificial Leather – ORVIN®

- **Installed Capacity: 36,00,000 meters p.a. capacity**
- **Backward-integrated** Rexine manufacturing platform with IATF certification
- Applications across **Railway Seating** and diversified Industrial Segments including **Automotive Seating, Upholstery, Footwear, Luggage and Bags.**

Other Products:



Compreg Board



Silicon Foam Blocks



Shuttering Plates



Aco sonic Board



Lavatory Door



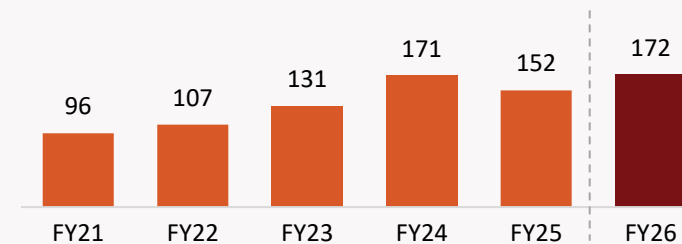
Phenolic Resin & Hardner



Densified Thermal Bonded Block



Segment Revenue* (Rs Cr)



EBITDA Margin: 13 - 15%



Key Growth Strategy

- **Interior Systems and Seats & Berths:** Growing new train additions and passenger coach modernization to drive sustained demand.
- **ORVIN® (Artificial Leather):** Strong revenue growth supported by expanding industrial applications.
- **Backward Integration:** Continued focus to enhance cost efficiencies, margin resilience and supply chain control.



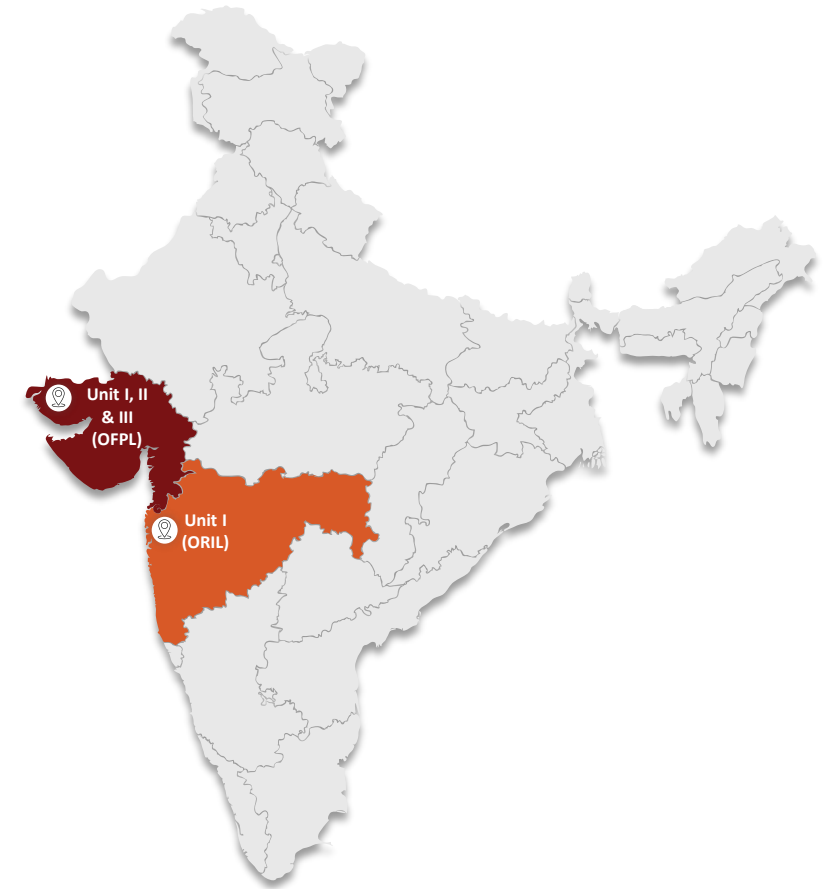
Order Book: Rs 135 Cr

Note*: Standalone Segmental Revenue.

Manufacturing Footprint & Capacity Overview



| Particulars | Unit I (ORIL) | Unit I & III (OFPL) | Unit II (OFPL) |
|------------------------------|--|---|-----------------------------------|
| Location | Aghai, Shahpur, Thane District | Bhachau, Kutch, Gujarat | Lakadiya, Kutch, Gujarat |
| Commissioned in | 1993 | 2015 | 2018 |
| Land Area (Acres) | 40 | 25 | 35 |
| Products Manufactured | Rexine Seats & Berths Compreg & Shutter Boards Phenolic Resins Foam (PU, Silicon, Polyester) Lavatory Doors | Bogies Draft Gears Bogie Springs Couplers Side Bearer | Wagons |
| Total Capacity | Seats & Berths 3,600 coach sets p.a. Rexine 36,00,000 meters p.a. | Manufactured in house | Wagons 2,400 units p.a. |



Decades of Serving Marquee Industry Leaders



Leadership Backed by Decades of Experience



Mr. Saleh N. Mithiborwala
Chairman, WTD & CFO

Graduate in Commerce from Mumbai University with **30+ years** of industry experience.

Joined the family business after completing his studies and has been instrumental in shaping the Company's financial discipline, strategic direction and long-term value creation.

His leadership philosophy is anchored in strong fundamentals, patience and conviction, guiding ORIL's growth over decades.



Mr. Vali N. Mithiborwala
Whole-Time Director

Graduate from Mumbai University with **32 years** of rich experience in veneer and compreg board manufacturing.

Has played a key role in conceptualizing and scaling core businesses, introducing innovative technologies, and strengthening manufacturing capabilities across these product lines.



Mr. Karim N. Mithiborwala
Managing Director

Graduate in Commerce (Hons.) from Mumbai University with **26+ years** of industry experience.

A promoter shareholder and Managing Director since 1999, he provides continuity of leadership, overseeing business execution, expansion initiatives and long-term growth strategy.



Mr. Amitabh Sinha
Executive Director

(Technical) Graduate Engineer and former Indian Railway Service officer with **38+ years** of industry experience.

Has held leadership roles in Indian Railways and RITES, and has been central to high axle-load wagon platforms and the setup and commercialization of wagon, foundry and spring manufacturing facilities at OFPL.

Independent Directors



CA Nilesh Vinodchandra Parikh



Mrs. Sheetal Nagda



Mr. Latif Pirani



Mr. Dattaprasad Ugrankar



Industry Overview



Indian Railways - Structural Growth Opportunity



Indian Railways: World's 4th Largest Rail Network & India's Mobility Backbone

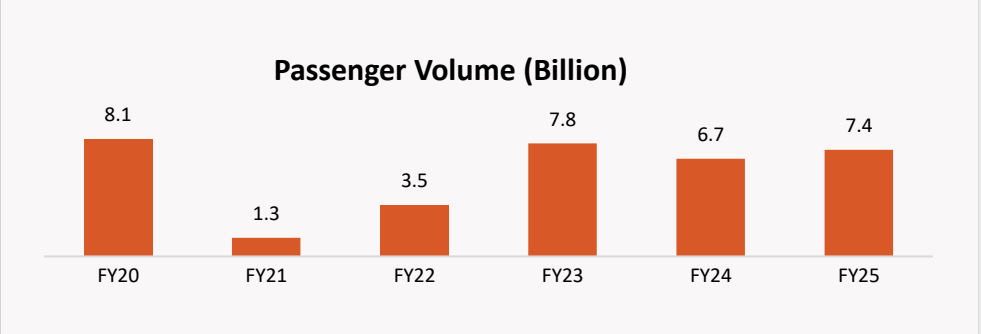
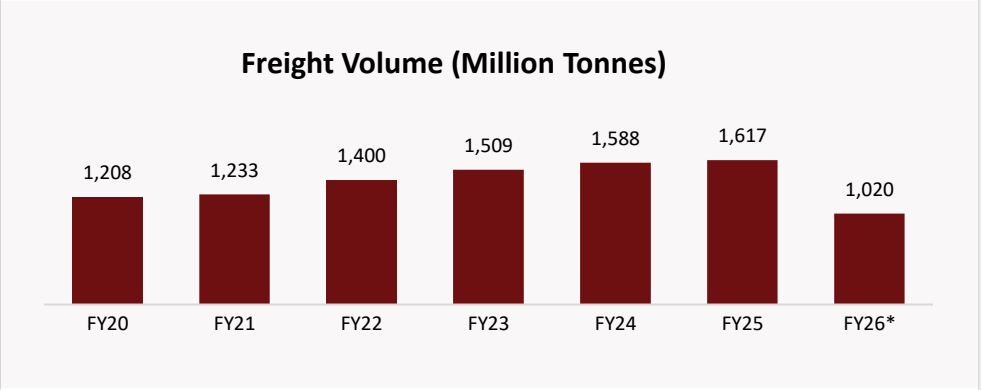
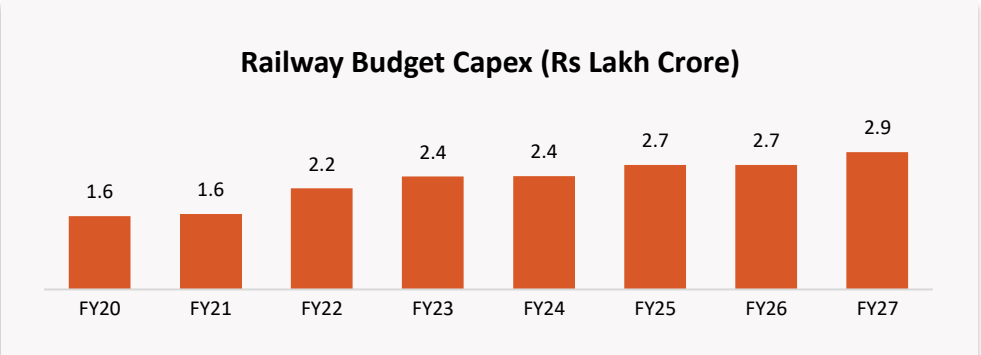
| | | |
|--|---|---|
| <p>Rs 2.9L Cr</p> <p>Record Capex Budget FY27</p> | <p>24000+</p> <p>Trains Operated Daily</p> | <p>~69,500Km</p> <p>Route Network ~99% Electrified</p> |
| <p>Rs 16.7L Cr</p> <p>Cumulative Investment Planned by 2031</p> | <p>431 Projects</p> <p>35,966 km sanctioned at Rs 6.75 L Cr cost</p> | <p>US\$ 315Mn</p> <p>Railway Exports FY24</p> |

Growth Outlook

Indian Railways is entering a structural multi-year growth cycle driven by record capex, rising freight and passenger demand, and accelerated modernisation.

Rs 16.7 lakh crore cumulative investment planned through 2031, supporting large-scale infrastructure and rolling stock expansion.

Freight growth supported by capacity expansion and higher wagon procurement, while passenger growth is driven by rising volumes and premiumisation of trains and interiors.



Industry Overview – Freight, Passenger & Strategic Opportunity



FREIGHT SEGMENT

Revenue Backbone (~65% of Railway Revenue)

11,700+

Freight Trains Daily

~4,17,000

Wagons

Rs 1.75L Cr

FY25 Revenue

NRP 2030 targets fleet doubling from ~3,00,000 to ~6,00,000 wagons; ~1,17,000 already under execution and Freight wagon market expected to nearly double to Rs 25,000 - 30,000 Cr by 2031

2,052 km East–West Dedicated Freight Corridor and Rs 5.25 lakh crore PPP-led logistics investments by 2031 to significantly enhance freight capacity and network efficiency.

Smart Wagons: Increasing adoption of smart monitoring systems enabling real-time diagnostics, predictive maintenance and improved fleet safety.

Modular & Specialised Wagons: Growing demand for lightweight, modular wagon platforms designed for higher payload efficiency and specialised cargo applications.

Private Wagon Leasing: Rising private sector participation in wagon ownership and leasing to support dedicated logistics capacity and long-term freight demand.

PASSENGER SEGMENT

Volume Recovery with Accelerating Premiumisation

13,500+

Passenger Trains Daily

~715 Cr

Passengers FY25

Rs 94,927 Cr

FY25 Revenue

13,500+ passenger trains daily; ~715 Cr passengers in FY25, up 67 Cr YoY approaching pre-Covid levels

FY25 Passenger Revenue at Rs 94,927 Cr; ~1,000 new trains planned over next 5 years

144+ Vande Bharat trains operational; 400+ targeted by 2030 with AC coach conversion accelerating

Smart monitoring systems adoption in passenger coaches with telematics and KAVACH integration.

STRATEGIC BENEFIT TO ORIENTAL RAIL INFRASTRUCTURE

1 Freight Procurement Visibility

Multi-year visibility in freight wagon procurement driven by corridor expansion and logistics growth.

2 Smart Wagon Opportunity

Smart wagon and safety-led modernisation creating higher-value component opportunities.

3 Wagon Leasing Opportunity

Entry into wagon leasing enabling recurring revenue through private sector freight demand.

4 Replacement & Upgrade Demand

Replacement and upgrade demand from the large installed wagon base.

5 Passenger Premiumisation

Passenger premiumisation supporting modular seating and berth demand.



Thank You



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