



**CIN:** L99999GJ1987PLC009768

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**20ML/SECY/EARNING/2026-27/Q1**

**August 6, 2026**

To,  
The Secretary,  
**BSE Ltd.**  
25<sup>th</sup> Floor,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort,  
Mumbai - 400 001  
**Scrip Code** - 533022

To,  
Asst. Vice President,  
**National Stock Exchange of India Ltd.,**  
Exchange Plaza, Plot C/1, G Block  
Bandra-Kurla Complex,  
Bandra (E),  
Mumbai - 400 051  
**Symbol** - 20MICRONS

Dear Sir/Madam,

**Sub: Earning Presentation for the Quarter Ended June 30, 2026**

With reference to the captioned subject, please find enclosed the **Earning Presentation** of the Company for the **quarter ended June 30, 2026**.

The aforesaid presentation has also been uploaded on the website of the Company at [www.20microns.com](http://www.20microns.com)

This is for your information and records.

Thanking you,

Yours faithfully  
**For 20 Microns Limited**

**Komal Pandey**  
Company Secretary & Compliance Officer  
ACS 37092

Encl.: as above



# EARNINGS PRESENTATION

Q1 FY26-27

Touching Everyday Lives through  
Innovative Mineral Solutions &  
Functional Additives



# ABOUT THE COMPANY

We are **20 Microns Limited**, the pioneers in the field of **Industrial Minerals** in India. We have built a portfolio of **Industrial Micronized** and **Sub Micronized Minerals** backed with our expertise in Micronization. We are now expanding our portfolio into the world of **Performance Minerals, Speciality Chemicals** and **Functional Additives** catering to the niche segments and formulations made through advanced and superior technology to serve our existing and new customer base for **diverse applications**.

With a devoted **R&D and Product Application Centre**, we are committed to continuously **innovate and offer** a variety of products catering to numerous **applications and formulations** enhancing the product performances and delivering **high value added functional solutions** to various industries.



Q1 CONSOLIDATED FINANCIAL RESULTS

01

COMPANY BACKGROUND

02

FINANCIAL TRENDS

03

# CONTENTS

**SAFE HARBOUR STATEMENT** The Presentation is to provide the general background information about the Company's activities as at the date of the Presentation. The information contained herein is for general information purposes only and based on estimates and should not be considered as a recommendation that any investor should subscribe / purchase the company shares. This presentation may include certain "forward looking statements". These statements are based on current expectations, forecasts and assumptions that are subject to risks and uncertainties which could cause actual outcomes and results to differ materially from these statements. Important factors that could cause actual results to differ materially from our expectations include, amongst others general economic and business conditions in India and any other country, ability to successfully implement our strategy, our research and development efforts, our growth and expansion plans and technological changes, changes in the value of the Rupee and other currencies, changes in the Indian and international interest rates, change in laws and regulations that apply to the Indian and global industries, increasing competition, changes in political conditions in India or any other country and changes in the foreign exchange control regulations in India. Neither the company, nor its directors and any of the affiliates or employee have any obligation to update or otherwise revise any forward-looking statements. The readers may use their own judgment and are advised to make their own calculations before deciding on any matter based on the information given herein. No part of this presentation may be reproduced, quoted or circulated without prior written approval from 20 Microns Limited

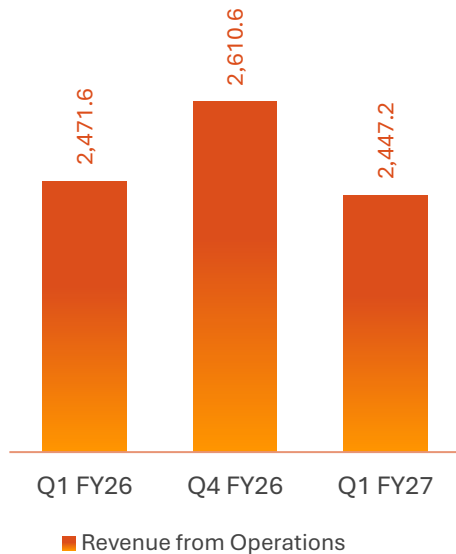


# Q1 FY27 CONSOLIDATED FINANCIAL RESULTS

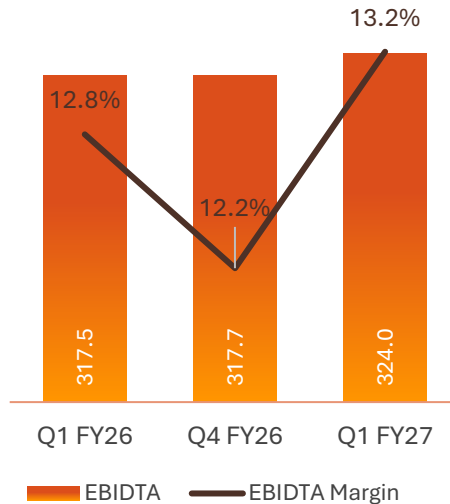
01

# FY27 Q1 CONSOLIDATED FINANCIAL HIGHLIGHTS

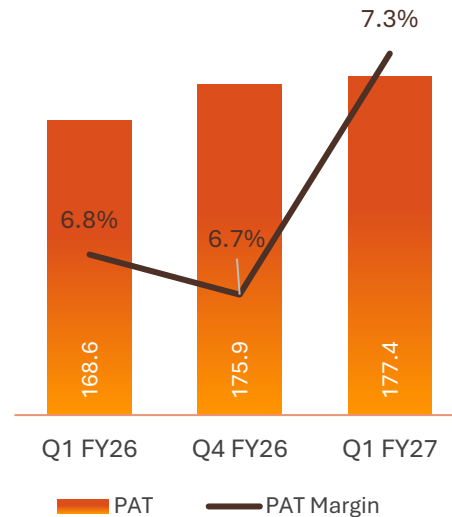
**Revenue from Operations**  
(₹ Mn)



**EBITDA (₹ Mn) & EBITDA Margin**



**PAT (₹ Mn) & PAT Margin**



# FY27 Q1 P&L SUMMARY

| PARTICULARS (₹ Mn)          | Q1FY27 | Q4FY26 | Q1FY26 | QOQ%<br>Change | YOY%<br>Change |
|-----------------------------|--------|--------|--------|----------------|----------------|
| Revenue from Operations     | 2447.2 | 2610.6 | 2471.6 | -6.3%          | -1.0%          |
| Total Income                | 2460.4 | 2631.5 | 2482.6 | -6.5%          | -0.9%          |
| Operating Expenses          | 2123.2 | 2293.0 | 2154.2 | -7.4%          | -1.4%          |
| EBITDA (Excluding OI & EI)  | 324.0  | 317.7  | 317.5  | 2.0%           | 2.1%           |
| EBITDA %                    | 13.2%  | 12.2%  | 12.8%  | + 107 bps      | + 40 bps       |
| Finance Cost                | 39.1   | 39.2   | 47.0   | -0.3%          | -16.8%         |
| Depreciation & Amortization | 53.6   | 51.8   | 50.0   | 3.6%           | 7.4%           |
| PBT                         | 241.8  | 244.5  | 228.7  | -1.1%          | 5.7%           |
| PAT                         | 177.4  | 175.9  | 168.6  | 0.9%           | 5.2%           |
| EPS (₹)                     | 5.04   | 4.99   | 4.78   | 1.0%           | 5.4%           |

**Commenting on the performance of Q1 FY27, the Management team of 20 Microns Limited stated:**

## **Resilient Performance Amid Cost Headwinds**

"20 Microns delivered a resilient performance during Q1 FY27 despite a challenging operating environment marked by geopolitical disruptions that resulted in higher energy, logistics and commodity costs. While consolidated revenue remained largely stable at ₹2,447.2 million, the Company reported improved profitability with EBITDA increasing to ₹324.0 million and Profit After Tax rising 5.2% year-on-year to ₹177.4 million. EBITDA margins expanded to 13.2%, reflecting the Company's continued focus on operational discipline and profitability.

## **Operational Excellence Driving Margin Improvement**

The improvement in profitability was supported by a favourable product mix, better raw material utilisation and disciplined cost management. Raw material consumption as a percentage of revenue improved both year-on-year and sequentially, helping offset the sharp increase in furnace oil, gas and distribution costs during the quarter. Controlled finance costs through prudent working capital management further supported earnings despite persistent cost pressures.

## **Maintaining Business Stability**

The quarter witnessed marginal pressure on revenues across certain application segments amid subdued demand and global uncertainties. However, the Company remained focused on maintaining operational stability rather than pursuing low-margin growth. Efficient cost controls, disciplined execution and continuous monitoring of operating expenses enabled the Company to sustain healthy margins while mitigating the impact of external headwinds.

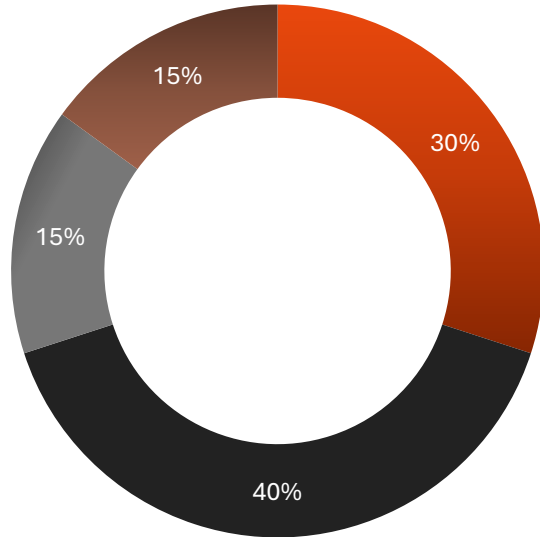
## **Executing the Next Phase of Growth**

Looking ahead, the Company is entering its next phase of growth, with the ₹100 crore capacity expansion programme serving as the cornerstone of its strategy. The investment is expected to strengthen backward integration and enhance production capabilities. It will also support market share expansion, increase the contribution of specialty and value-added products, and enable growth beyond paints into plastics, polymers, rubber, and adhesives. In addition, it will foster strategic partnerships, drive product innovation, and accelerate the Company's transition into a solutions provider. Collectively, these initiatives are expected to drive sustained revenue growth, improve EBITDA margins, strengthen the Company's leadership in premium end markets, deepen customer stickiness, and create long-term shareholder value. "



# CAPEX & FUTURE GOALS

## ₹100 Crore CAPEX Break-up



- India Facilities (Existing & New)
- Malaysian Operations
- Sievert JV (Construction chemicals)
- R&D/ESG

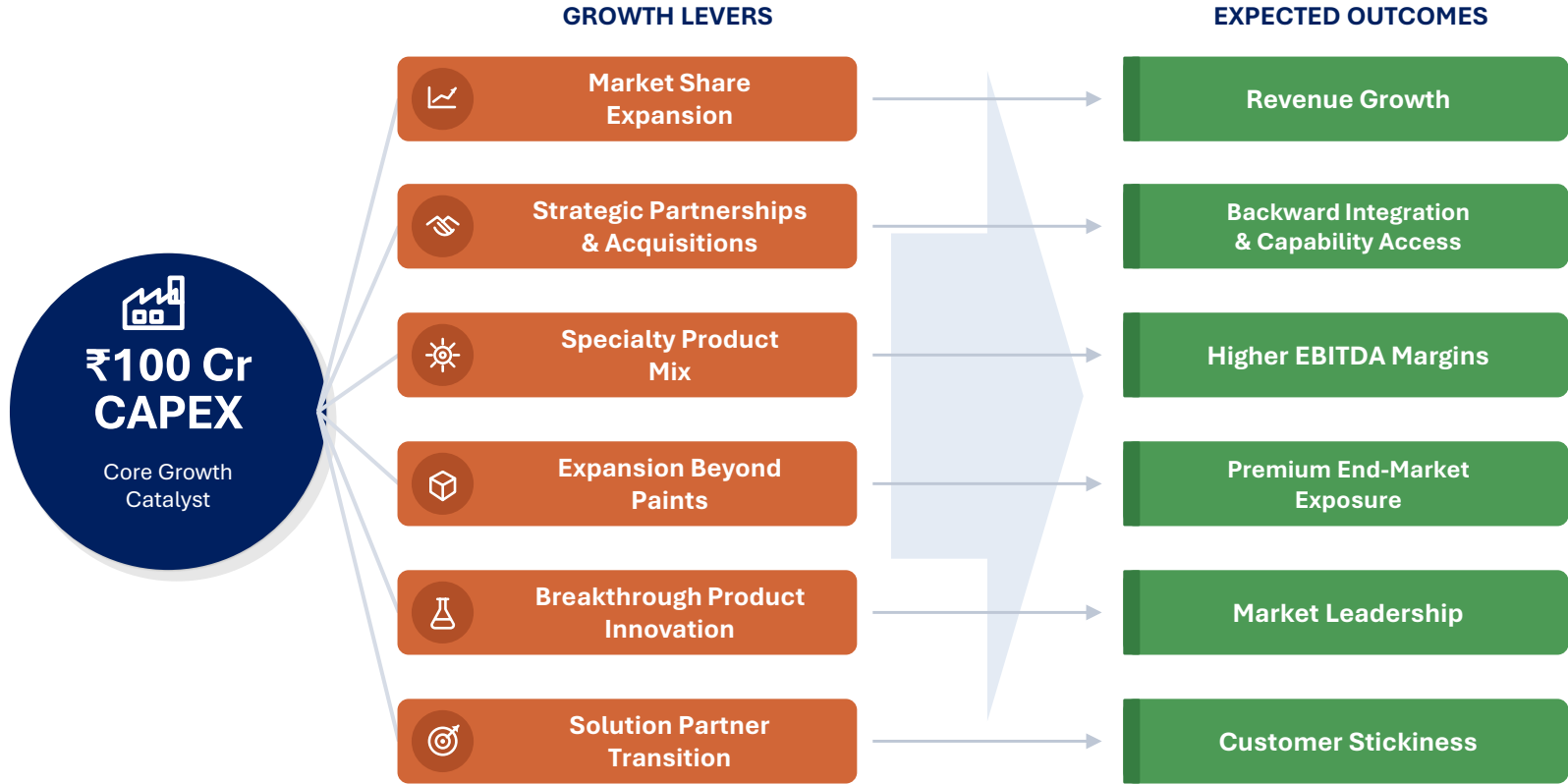
## Strengthening Financial Fundamentals

- ❑ **18% Revenue CAGR** over the next 3 years
- ❑ **200–250 bps EBITDA Margin Expansion** through scale efficiencies
- ❑ **ROCE Improvement to 18–20%** driven by better capital productivity
- ❑ **Sustained Double-Digit Growth** backed by strategic investments
- ❑ **20%+ Market Share Target** in high-value products by FY2030

## CAPEX Plan

- ❑ **24-Month Execution Plan** for phased capex deployment
- ❑ **Balanced Funding Mix:** Internal accruals + selective debt
- ❑ **Malaysia Capacity Expansion:** Targeting annual production capacity of 1.08 lakh MT and quarrying capacity of 0.96 lakh MT by mid-FY2028
- ❑ **Focus Segments:** Paints & coatings, plastics & rubber, inks, and specialty products

# STRATEGIC GROWTH ENGINE



# BUSINESS OUTREACH & EXHIBITION HIGHLIGHTS

Strengthening customer engagement across high-value application segments

## INDIA RUBBER EXPO 2026

Delhi, India | 7th - 10th April 2026

RUBBER



- Participated in Asia's largest rubber industry event
- Showcased SUPERMAG and ZINKOMER specialty activators
- Addressed applications across tyres, conveyor belts, hoses and industrial rubber

## COATINGS FOR AFRICA 2026

Johannesburg, South Africa | 24th - 26th June 2026

COATINGS



- Exhibited at Southern Africa's leading coatings industry event
- Showcased functional fillers, specialty additives and sustainable solutions
- Strengthened engagement with African customers, partners and industry leaders

# COMPANY BACKGROUND

02



1990-2000

- Implementation of total quality systems
- New manufacturing location at Vadadala with **18,000 TPA** capacity
- New manufacturing location at Hosur (South India) with **15,000 TPA**, diversified into Kaolin introduced a Pozzolanic material



2010-2020

- Established our **state-of-the-art R&D Centre** at Waghodia, Vadodara. The R&D facility is recognized and approved by DSIR, Govt. of India
- Enhanced portfolio by initiating the manufacture of **functional additives**
- Expanded** Malaysia operations for Calcium Carbonate
- Boosted our manufacturing capabilities by forming a subsidiary **20Microns JSC in Vietnam** focused towards the manufacturing of  $\text{CaCO}_3$
- Inked a **deal with Dorfner GmbH** Germany as the exclusive distributor of Hydrous Kaolin across Europe



2025-2026

- Inaugurated manufacturing operations of new JV with Sievert Baustoff GmbH, Germany for Tile Adhesives & Construction Chemicals.



2000-2010

- New manufacturing location at Alwar with **6,000 TPA**
- New manufacturing location at Tirunelveli with **6,000 TPA**
- Started manufacturing **new products** like Synthetic Barium Sulphates, Aluminium Silicates
- Established **new territories and sales channels** in Europe, North and Latin America
- 20 Microns began its operations in **Ipoh, Malaysia** for Calcium Carbonate



2020-2025

- Entered into **JV agreement** with **Dorfner** to further strengthen 20ML's international presence
- Enhanced sustainability portfolio by bagging the **Ecovadis Gold Certification**
- Entered into **JV Agreement** with **Sievert Baustoff GmbH**, Germany for Manufacturing of Construction Chemicals
- Expanded **Functional Additives** Portfolio to newer applications
- Expanded its global presence by entering into definitive agreements to **acquire 100% equity interest in GTLQ SDN BHD** and **IQ Marbles SDN BHD**, a well- established limestone extraction and processing businesses based in Ipoh, Malaysia.



OUR  
JOURNEY



MR. RAJESH C. PARIKH  
Chairman & Managing Director

- Over 30 years of leadership in industrial minerals and specialty materials
- Transformed 20 Microns into a global player across 65+ countries
- Driving innovation, sustainability and long term value creation

# BUILDING UPON A SUCCESSFUL LEGACY



MR. Atil C. PARIKH  
CEO & Managing Director

- Chemical Engineer with MBA in Finance
- Leads strategy, business transformation and global expansion
- Focused on growth, operational excellence & innovation-led scale-up



# GROUP STRUCTURE



## Subsidiaries

### 20 Microns Nano

Nano minerals, specialty chemicals manufacturing

Manufactures functional additives & chemically modified minerals

### 20 MCC

Specialized Mineral and Polymer based Water proofing range of construction chemicals

Minfert - Mineral based plant food, insecticides and soil conditioners

### 20 Microns FZE (Sharjah)

Trading of industrial minerals for export market

### 20 Microns (Malaysia)

#### > 20 Microns Vietnam

#### > GTLQ

Malaysian Limestone Reserves and Processing

#### > IQ Marble

Malaysian Limestone Reserves and Processing

#### > 20 Microns China

Guizhou Twenty Micron International Trade Co.Ltd

## JV/Associate Companies

### Dorfner 20 Microns

A German JV - Highly innovative company supplying Coloured Quartz

### Sievert 20 Microns Building Materials

A German JV for Tile Adhesives and Advanced construction chemical solutions

## INDUSTRIAL MINERALS

Ground Calcium Carbonate  
Dolomite  
Hydrous Kaolins  
Calcined Kaolins  
Talc  
Natural Barytes  
Silica / Quartz  
Muscovite Mica  
Feldspar / Nepheline Syenite  
Diatomaceous & Siliceous Earth  
Bentonite & Attapulgate  
Natural Red Oxide  
Synthetic Red Oxide

## FUNCTIONAL ADDITIVES

White / Buff & Grey Colored Rutile  $\text{TiO}_2$   
White Pigment  
Opacifier  
Synthetic Barium Sulphate  
Delaminated Kaolin  
Processing Aids  
Antiblocking Additives  
Matting Agents  
Rheological Additives  
Inorganic Thickeners  
Flame Retardants  
Calcium Oxide  
Desiccant  
Activators for Rubber  
High Aspect Ratio Talc  
Sub Micron  $\text{CaCO}_3$   
Fumed, Precipitated & Amorphous Silica  
Decorative Colored Quartz Sand  
IR Additives  
Light MgO  
Engineered ZnO

## WAX ADDITIVES

Flow Modifier  
Anti Ozone Wax  
Peptizer & Homogenizers  
Mold Release Wax Additives  
Processing & Dispersive Wax Additives  
Modified PE Wax Additives  
Antitack Batch Off Additives  
Slip Additives

## 20MCC MINFERT

Minfert BLK Granules  
Minfert BLK Liquid  
Minfert GBR Granules  
Minfert GBR Liquid  
Minfert Reskue  
Minfert Humicrons  
Minfert Geo Care  
Minfert Thalaivaa  
Minfert Tiger Booster  
Minfert Thrips Kranti  
Minfert Nipho  
Minfert Stilk  
Minfert Potlum  
Minfert Sio Soli  
Minfert Corrhiza  
Tiotiko Granuls/Powder  
Magik Mitti  
Bloom Vita  
Mitti Veda  
Plant Mitra  
Plant Saathi  
ResKue  
Plantiva  
Minfert SL-90 (Sulphur)

## 20MCC-CONSTRUCTION

Tigersil  
Nanosil  
Cracksil  
Micronsil 30C/Plus  
MetaKrete  
Rainbowsil  
Roadsil  
Rumido  
Plugsil  
Micron Balls  
Krakido  
Colido

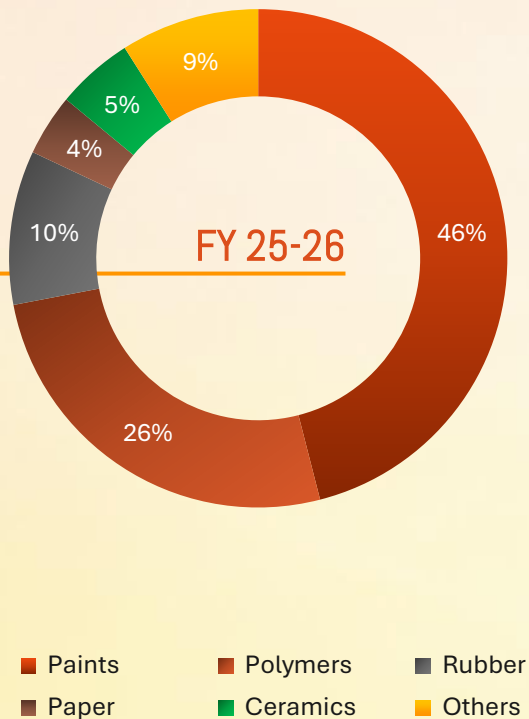
# PRODUCT PORTFOLIO

India's largest producer of micronized minerals

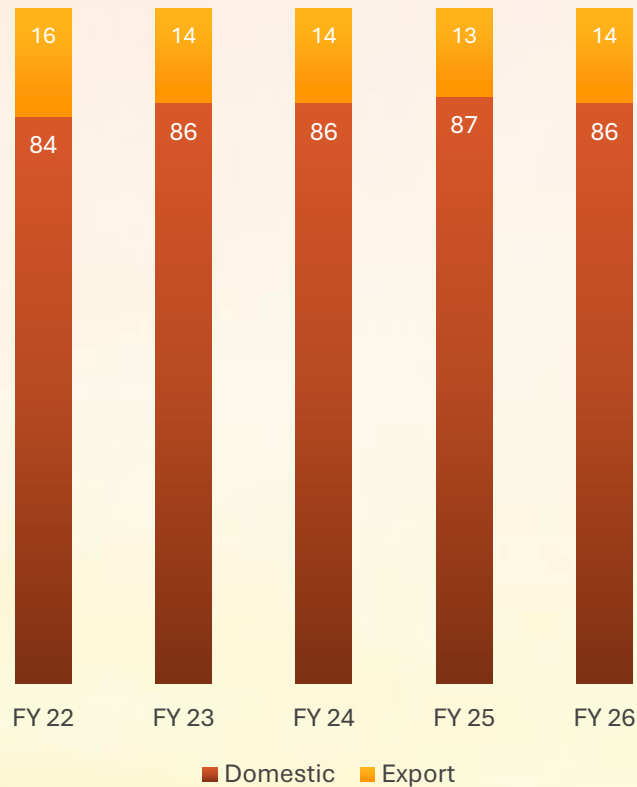
Advanced niche product range made through new innovative technology

Functional additives are used to enhance the performance of the products

## REVENUE CONTRIBUTION



## EXPORT SHARE IN REVENUE (%)





& MORE...

# KEY CLIENTELE

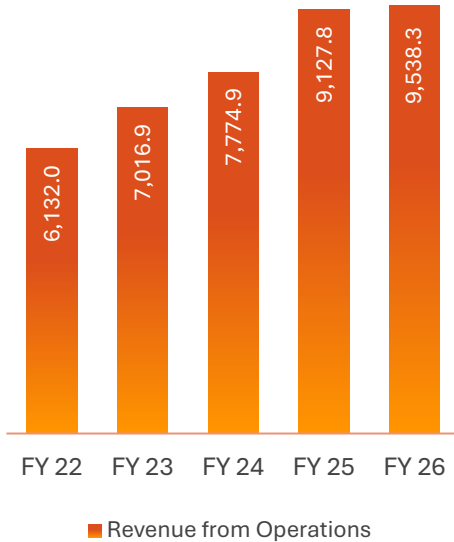
# FINANCIAL TRENDS

The background of the slide is a complex financial visualization. It features multiple overlapping bar charts in various colors including orange, yellow, green, blue, and purple. A prominent white line graph with circular markers is overlaid on these charts. In the upper right area, a price tag graphic displays '€11,00.00' in a light orange font. The overall aesthetic is modern and data-driven, with a dark blue background and glowing light effects.

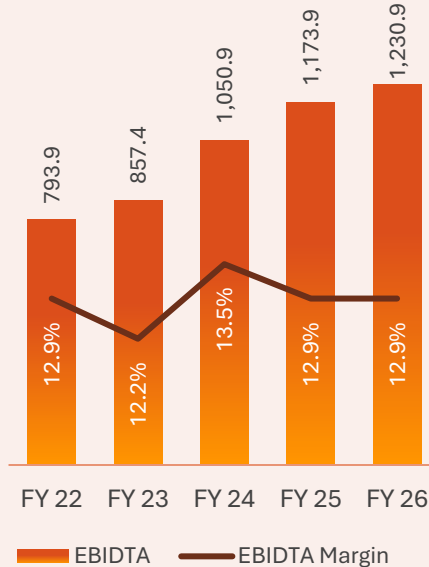
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# 5-YEAR FINANCIAL TRENDS

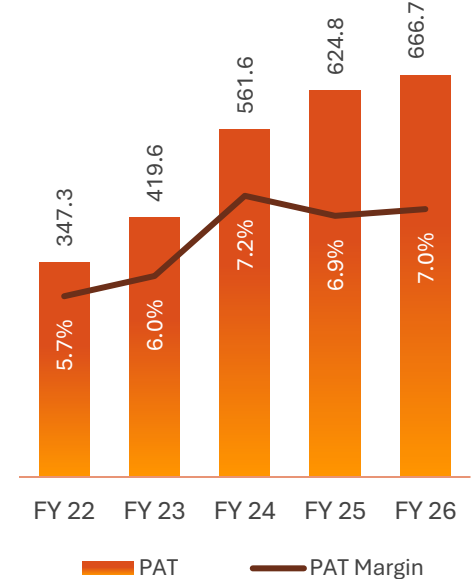
## Revenue from Operations (₹ Mn)



## EBITDA (₹ Mn) & EBITDA Margin



## PAT (₹ Mn) & PAT Margin



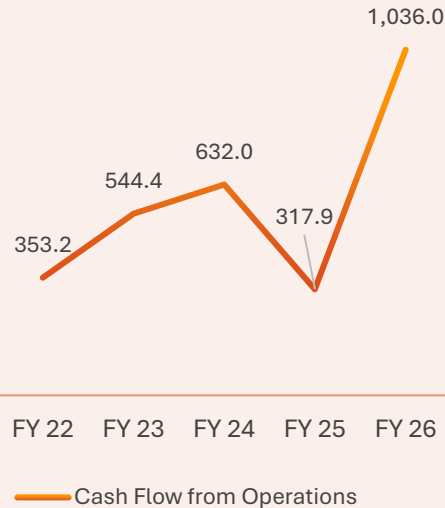


# 5-YEAR FINANCIAL TRENDS

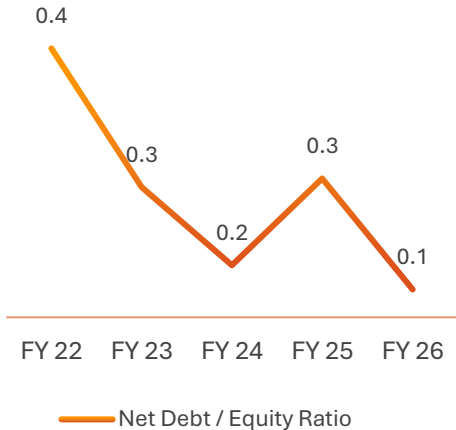
## Return on Capital Employed (%)



## Cash Flow from Operations (₹ Mn)

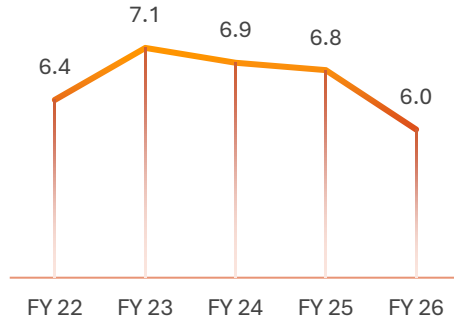


## Net Debt / Equity Ratio

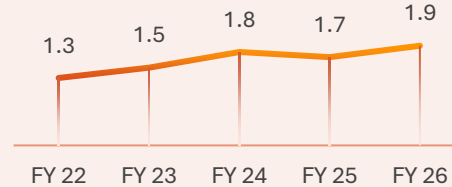


# OPERATIONAL HIGHLIGHTS

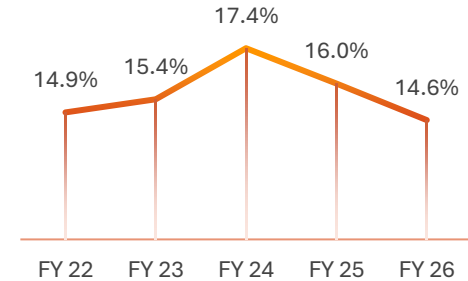
## Trade Receivables Turnover



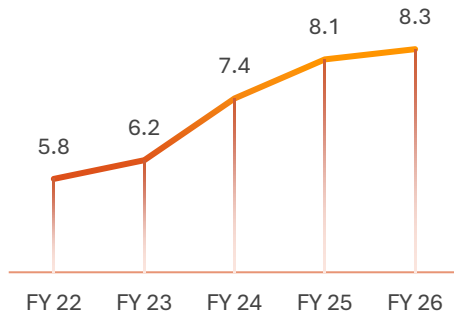
## Current Ratio



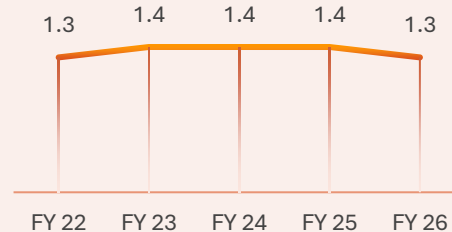
## Return on Equity



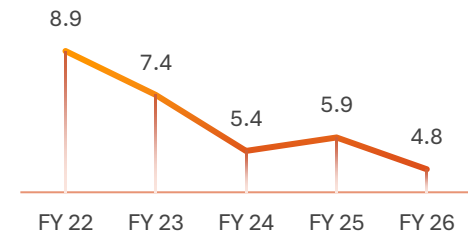
## Inventory Turnover



## Total Assets Turnover



## Net Capital Turnover



Share Price (₹) **196**

Industry Sector **Industrial Minerals**

BSE / NSE Code **533022 / 20MICRONS**

Face Value (₹) **5**

52 Week High **246**

52 Week Low **130**

Market Cap (₹ Mn.) **6923**

Price to Earning Multiple (PE) **10.25**

Equity Shares **3,52,86,502**

Free Float (%) **55.0%**

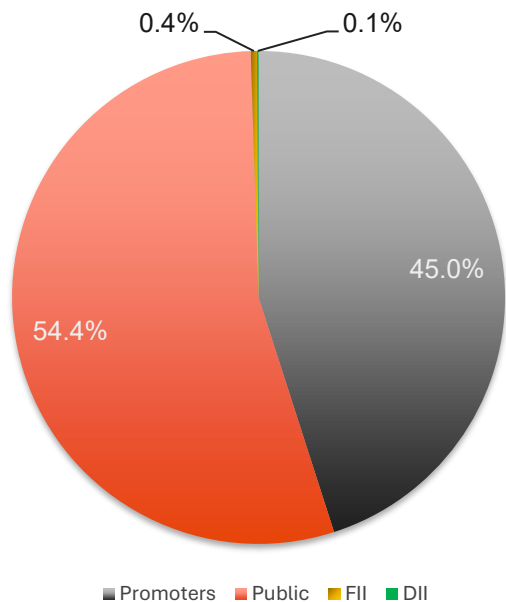
## ONE YEAR SHARE PRICE RETURN 20 MICRONS v/s SENSEX



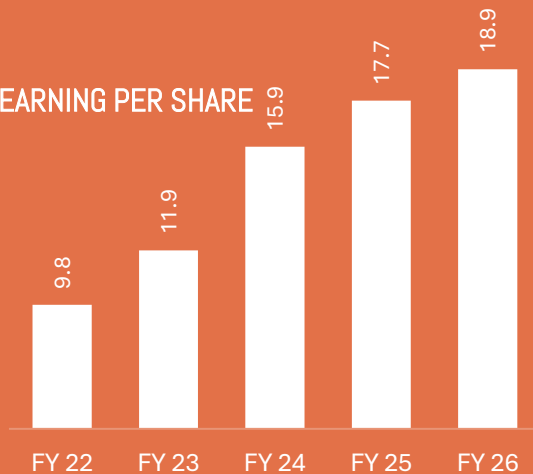
| Duration       | 1 month | 3 month | 6 month | 1 year | 3 year |
|----------------|---------|---------|---------|--------|--------|
| 20 MICRONS LTD | -4.4%   | 8.8%    | 9.8%    | -17.9% | 65.2%  |
| Sensex         | 2.1%    | 1.5%    | -5.1%   | -3.8%  | 17.4%  |

# SHAREHOLDER OWNERSHIP AND VALUE CREATION

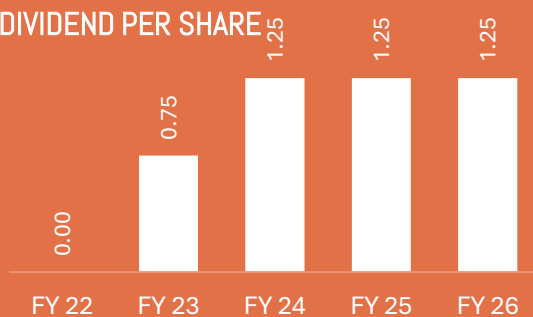
## SHAREHOLDING PATTERN



### EARNING PER SHARE



### DIVIDEND PER SHARE





## 20 MICRONS<sup>®</sup>

L I M I T E D

For further information on the company, please visit [www.20microns.com](http://www.20microns.com)

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**WISDOM IR**  
Nurturing Trust, Growing Value

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